

## ICF International Purchases Assets and Hires Staff of Symbiotic Engineering

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## Move Addresses Strong Electric and Gas Utility Demand for Analytics

FAIRFAX, Va.--(BUSINESS WIRE)--Sep. 17, 2012-- ICF International (NASDAQ:ICFI), a leading provider of consulting services and technology solutions to government and commercial clients, announced today that it has purchased the Sustainability Information Management System (SIMS) platform, an analytical framework used by energy utilities to make informed decisions on resource consumption trends and program effectiveness, from Symbiotic Engineering of Boulder, Colo. Additionally, ICF has hired seven Symbiotic employees, who will continue to support the development of the SIMS framework. The terms will not be disclosed.

There is a strong marketplace demand for analytics as utilities require ready access to actionable information to inform daily decisions. By leveraging ICF's vast collection of data, energy expertise, and utility clients with Symbiotic's software-as-a-service (SaaS) SIMS platform, ICF will create new opportunities to provide current and potential utility clients with the information and analyses they need to better manage costs, promote energy efficiency, protect the environment, and create consumer value.

"ICF is committed to helping utilities address issues ranging from energy efficiency to greenhouse gas emissions by effectively applying new and improved sources of data and analytics," said <u>ICF International Chairman and Chief Executive Officer Sudhakar Kesavan</u>. "We are pleased to bring Symbiotic's staff into ICF and further solidify and grow our already robust and well-respected energy line of business. Symbiotic's management team will be instrumental in shaping and executing a utility analytics strategy and SIMS will serve as the delivery channel."

"Strong market demand exists for integrated business intelligence, benchmarking, and forecasting," said Michael Whitaker, chief operating officer for Symbiotic Engineering. "ICF's experienced consulting services combined with Symbiotic's analytical platform create a unique value proposition for clients as they will be better able to leverage their programs and initiatives for increased customer engagement, brand attribution, customer satisfaction, and lower operational costs."

SIMS is a scalable SaaS energy analytics platform for utilities that marries actionable intelligence with leading industry benchmarks. SIMS integrates weather-normalized energy consumption data, demographics, building stock, and initiative participation, along with other contextual data and leverages proprietary analytics and utility-specific algorithms to perform advanced analyses of resource consumption patterns across user-defined geographic areas. SIMS provides a way for utilities to more effectively design, target, implement, and track water, natural gas, and electricity efficiency programs.

## About ICF International

ICF International (NASDAQ:ICFI) partners with government and commercial clients to deliver professional services and technology solutions in the energy, environment, and infrastructure; health, social programs, and consumer/financial; and public safety and defense markets. The firm combines passion for its work with industry expertise and innovative analytics to produce compelling results throughout the entire program lifecycle, from research and analysis through implementation and improvement. Since 1969, ICF has been serving government at all levels, major corporations, and multilateral institutions. More than 4,500 employees serve these clients from more than 50 offices worldwide. ICF's website is <a href="http://www.icfi.com">http://www.icfi.com</a>.

## **Caution Concerning Forward-looking Statements**

Statements that are not historical facts and involve known and unknown risks and uncertainties are "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. Such statements may concern our current expectations about our future results, plans, operations and prospects and involve certain risks, including those related to the government contracting industry generally; our particular business, including our dependence on contracts with U.S. federal government agencies; and our ability to acquire and successfully integrate businesses. These and other factors that could cause our actual results to differ from those indicated in forward-looking statements are included in the "Risk Factors" section of our securities filings with the Securities and Exchange Commission. The forward-looking statements included herein are only made as of the date hereof, and we specifically disclaim any obligation to update these statements in the future.

Source: ICF International

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