



ICF International, Inc.

13th Annual Pacific Crest Global
Technology Leadership Forum

Cautionary Statement

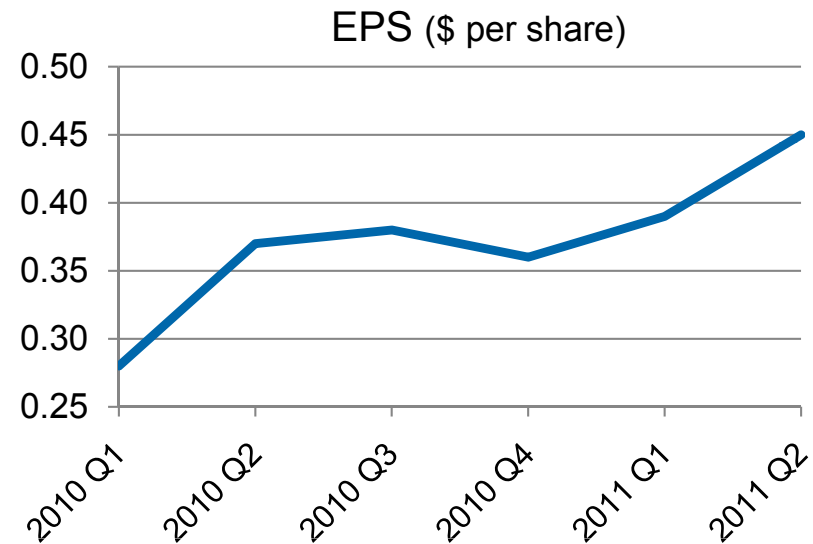
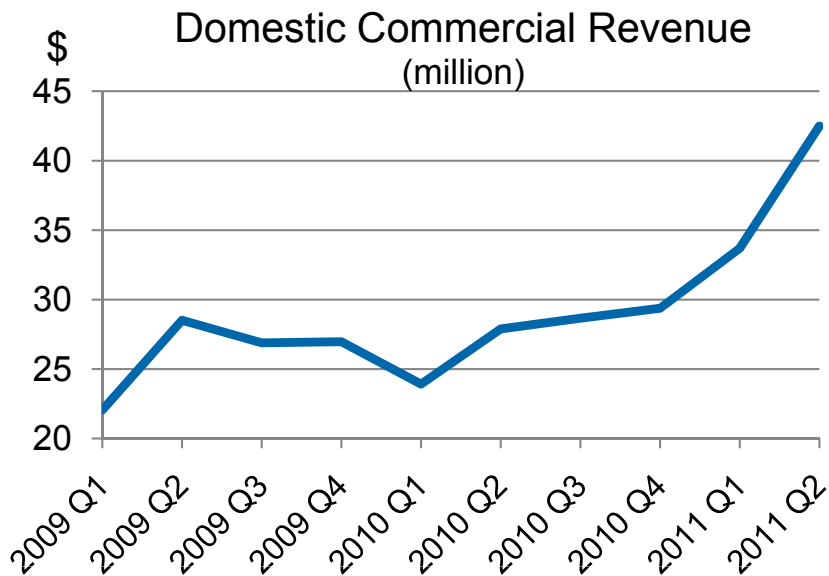
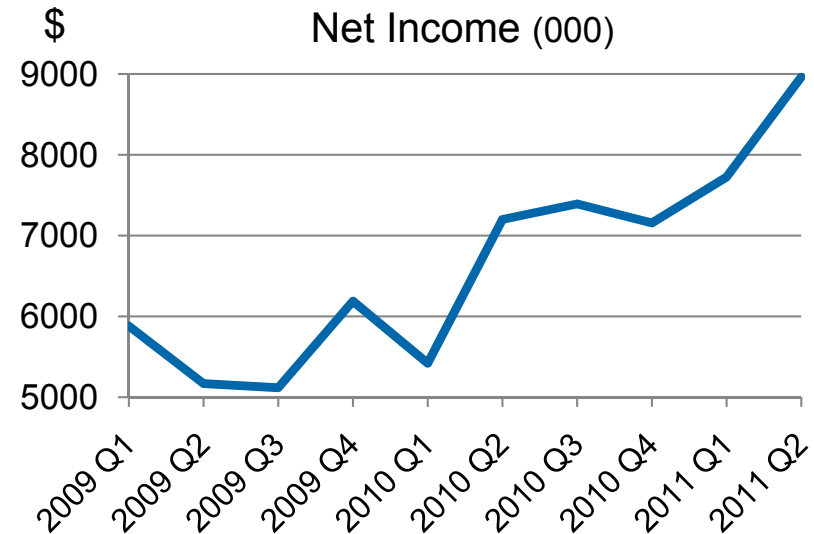
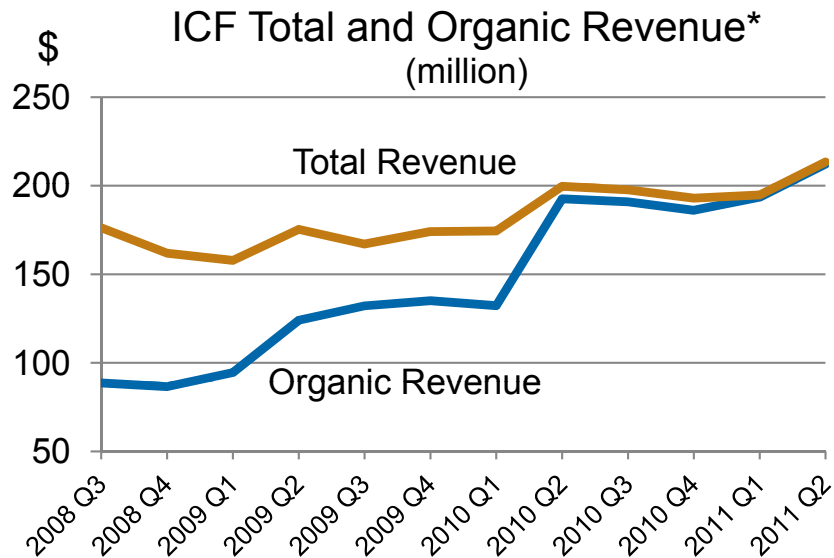


Certain statements made by us in this presentation that are not historical facts or that relate to future plans, events, or performances are forward-looking statements within the meaning of the federal securities laws. Our actual results may differ materially from those expressed in any forward-looking statements made by us. All statements made by us in this presentation are qualified in all respects by the information disclosed in our filings with the Securities and Exchange Commission and specifically, the risks described therein under the heading “Risk Factors.” We are under no duty to update or revise any forward-looking statements pursuant to actual results or events, and do not intend to do so.

ICF is the “Go-To” Firm for Domain-Driven Advisory and Implementation Work

- Leading provider of advisory and program management services to a diversified and growing roster of government and commercial clients
- Prominent position in each of our areas of expertise
 - Energy, environment, and transportation
 - Health, education, and social programs
 - Homeland security and defense
- Multi-year backlog with high funded percentage
- Track record of strong organic growth and successful acquisitions

Industry Leading Track Record



* 5 yr federal civilian outlay CAGR = 5.6%; ICF non-defense organic revenue CAGR = 14.9%

Organic revenue excludes acquisitions within 12 months and Road Home project

Significant Growth Drivers Across Markets



Government + Commercial

Government

Government

Energy, Environment, and Transportation

42% of H1 2011 Revenue

- Focus on alternative fuels, new power infrastructure
- Energy efficiency programs
- Environmental regulation reengineering – hazardous pollutants, ash, drilling, carbon, etc.

Health, Education, and Social Programs

44% of H1 2011 Revenue

- Public health: focus on health, disease prevention, substance abuse
- Education: emphasis on outcomes and accountability
- Veterans: health, housing, job needs as they reenter the civilian world

Homeland Security and Defense

14% of H1 2011 Revenue

- Cybersecurity: massive needs in government and commercial sectors
- Resilience: ability to prepare and *recover* from attacks
- Retooling: doing more with less

Strategy: Win Larger Implementation Contracts



Examples:

- Baltimore Gas and Electric
 - Energy efficiency: residential, commercial and industrial programs
 - Scope covers program design and implementation
 - Valued at more than \$50 million
- Department of Energy
 - Office of Electricity Delivery and Energy Reliability
 - ICF supports grid infrastructure security, reliability and recovery
 - Valued at more than \$40 million
- CDC Information Management Services (CDC CIMS)
 - Consolidates all IT and management consulting at CDC
 - Potential value \$4 billion over 10 years
 - Recently announced task order win of \$25.9 million.

Strategy: Expand Our Commercial Business



- Energy Efficiency/Smart Grid → **Efficient Operations**
- Cybersecurity Solutions → **Energy Assurance**
- Alternative Fuels/Electric Vehicles → **Efficient Transport**
- Renewables/Power/Gas Interface → **Resource Optimization**
- Environmental Compliance → **Cleaner Planet**
- Benchmarking/Audit Tool → **Corporate Sustainability**



Business Drivers

- Population Growth
- Energy Efficiency/Renewable Energy
- Environmental Regulation
- Aging Infrastructure
- Energy Security

Strategy: Expand our Commercial Business



Summary



Unique Position	<ul style="list-style-type: none">▪ Professional services firm with large government/commercial client base focused on domain areas—not generic IT services
Balanced Portfolio	<ul style="list-style-type: none">▪ Diversity of clients (public/private; all federal agencies; federal/state; domestic/international) minimizes dependency
Substantial Financial Momentum	<ul style="list-style-type: none">▪ 15 % average quarterly organic revenue growth last 14 quarters▪ Excellent revenue visibility based on \$1.3 billion of contracted backlog
High Barriers to Entry	<ul style="list-style-type: none">▪ Driven by significant intellectual property, long-standing relationships, highly credentialed and loyal consultant base, and institutional knowledge
Proven Consolidation Platform	<ul style="list-style-type: none">▪ Record of successful integration and employee retention



Thank You