# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

<b>FOR</b>	M	X.	.K

# CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 6, 2009

# ICF International, Inc.

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation or organization)

001-33045 (Commission File Number) 22-3661438 (I.R.S. Employer Identification Number)

9300 Lee Highway, Fairfax, Virginia (Address of principal executive offices)

22031 (Zip Code)

Registrant's telephone number, including area code: (703) 934-3000

 $\begin{tabular}{ll} \textbf{Not Applicable} \\ \textbf{(Former name or former address, if changed since last report.)} \\ \end{tabular}$ 

	ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following risions:
	Written communication pursuant to Rule 245 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchanged Act (17 CFR 240.14d-2(b))
7	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240 13e-4(c))

## Item 2.02 Results of Operations and Financial Condition

On August 6, 2009, ICF International, Inc. (the "Company") announced its financial results for the second quarter ended June 30, 2009. The press release containing this announcement is filed as Exhibit 99.1 and incorporated herein by reference.

## Item 9.01 Financial Statements and Exhibits

(d) Exhibits

99.1 Press Release dated August 6, 2009

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ICF International, Inc.

Date: August 6, 2009 By: /s/ Alan Stewart

Alan Stewart
Corporate Secretary

**Exhibit Index** 

Exhibit No. 99.1 Document
Press Release dated August 6, 2009



**NEWS RELEASE** 

#### **ICF International Reports Second Quarter 2009 Results**

Core Business Revenue Up 41 Percent Gross Margin Increased to 40.8 Percent Fully Diluted EPS Reached \$0.33

#### FOR IMMEDIATE RELEASE

Contacts:

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FAIRFAX, Va. (August 6, 2009)—ICF International, Inc. (NASDAQ:ICFI), a leading provider of consulting services and technology solutions to government and commercial clients, reported results for the second quarter ended June 30, 2009.

### **Second Quarter Results and Highlights**

For the second quarter, core business¹ revenue inclusive of the Macro acquisition increased 41 percent to \$160.6 million, from the \$113.7 million reported for last year's second quarter. Total revenue was \$175.4 million and included revenue of \$14.8 million from The Road Home contract, which was completed on schedule in June 2009. In last year's second quarter, total revenue was \$184.1 million and included \$70.4 million in Road Home contract revenue.

Gross profit was \$71.5 million or 40.8 percent of revenue, up from \$64.8 million or 35.2 percent of revenue in last year's second quarter. Net income was \$5.2 million, or \$0.33 per diluted share, including non-cash stock compensation expense of \$2.1 million. For the 2008 second quarter, the Company reported net income of \$7.9 million, or \$0.52 per diluted share, which included non-cash stock compensation of \$1.7 million. The fully diluted weighted average number of shares outstanding for the 2009 second quarter was 15.7 million compared to 15.2 million in last year's second quarter.

"Strong demand for ICF's advisory and implementation services continued across most of our key market areas in the second quarter. We also maintained solid profitability during this transition period marked by the completion of The Road Home contract and the integration of Macro International, which we acquired on March 31, 2009. Our Health, Human Services, and Social Programs market, which includes Macro, more than doubled and accounted for 48 percent of core business revenue. Organic growth for this market was 28 percent. Energy, Environment, and Infrastructure, which represented 43 percent of the core business, grew by 5 percent, reflecting continued 20 percent plus growth in domestic energy efficiency programs and climate change work, which more than offset the decline in our commercial aviation business and push-outs of certain state and local projects," said Sudhakar Kesavan, ICF Chairman and Chief Executive Officer.

Excludes The Road Home contract

"The integration of the Macro acquisition is proceeding on schedule, and we are working closely with our colleagues at Macro to tap into the significant cross-selling opportunities that leverage our combined capabilities and client relationships," Mr. Kesavan said.

#### **Backlog and New Business Awards**

Backlog was \$1.2 billion at the end of the 2009 second quarter. Funded backlog was \$448 million, or 37 percent of the total.

The total value of contracts awarded in the second guarter of 2009 was \$143 million.

#### Key contracts won in the second quarter included:

- Health Informatics: A new five-year contract valued at more than \$60 million with the National Institutes of Health (NIH) to provide support for biomedical and clinical services, such as data collection and analysis, information dissemination, and outreach initiatives for multiple NIH Institutes and Centers. ICF will support key programs related to HIV/AIDS, genetics, cancer, rare diseases, dietary supplements, clinical trials, treatment guidelines, and other federal health initiatives.
- IT Management Services: A new five-year task order valued at approximately \$17 million under ICF's U.S. Department of State, Worldwide Program Management Support Services blanket purchase agreement (BPA) to provide program management support services to the Bureau of Consular Affairs, Consular Systems and Technology Division (CA/CST). These services cover nine program areas including information technology governance and planning, process improvement, earned value management, and program management.
- **Defense Software Support Services:** A recompeted three-year contract valued at \$9.3 million with the Defense Contract Management Agency (DCMA) to provide software support services to the Agency's Information Technology Customer Service organization and the eTools program. DCMA works directly with defense suppliers to ensure efficient, cost-effective delivery of supplies and services, and eTools is DCMA's Web-based suite of acquisitions services applications.
- Transportation Security Program Management Support: A new five-year subcontract valued at \$10 million with the Transportation Security
  Administration's (TSA) Office of Security Technology (OST) to provide program management and acquisition support. ICF is working to support the day-to-day operations of OST's program management office and its support organizations.

#### **Summary and Outlook**

"ICF continues to benefit from its established leadership in key growth markets," Mr. Kesavan noted. "Core business revenue, exclusive of The Road Home contract and the Macro acquisition, increased 9.2 percent year-over-year and 10.5 percent sequentially, and is on track to grow by about 15 percent in 2009 to approximately \$500 million. Organic growth for the year is estimated at 12 percent to 13 percent."

"We are reaffirming our guidance for total full year 2009 revenues of \$660 million to \$680 million and earnings per diluted share of \$1.30 to \$1.35, based on approximately 15.8 million weighted average shares outstanding and an effective annual tax rate of 40.5 percent," Mr. Kesavan said.

"We expect third quarter core business revenues to be between \$165 million to \$170 million. The ramp-up of several recently-won contracts, should result in growth for the quarter over the comparable prior year quarter, excluding the recent Macro acquisition, of between 11 percent and 15 percent. Earnings per diluted share for the period are expected to be in the range of \$0.28 to \$0.30 based on approximately 15.8 million weighted average shares outstanding and a tax rate of 41.6 percent," Mr. Kesavan noted.

#### **About ICF International**

ICF International (NASDAQ:ICFI) partners with government and commercial clients to deliver consulting services and technology solutions in the energy, climate change, environment, transportation, social programs, health, defense, and emergency management markets. The firm combines passion for its work with industry expertise and innovative analytics to produce compelling results throughout the entire program life cycle, from analysis and design through implementation and improvement. Since 1969, ICF has been serving government at all levels, major corporations, and multilateral institutions. More than 3,500 employees serve these clients worldwide. ICF's Web site is <a href="https://www.icfi.com">www.icfi.com</a>.

#### **Caution Concerning Forward-looking Statements**

Statements that are not historical facts and involve known and unknown risks and uncertainties are "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. Such statements may concern our current expectations about our future results, plans, operations and prospects and involve certain risks, including those related to the government contracting industry generally; our particular business, including our dependence on contracts with U.S. federal government agencies; and our ability to acquire and successfully integrate businesses. These and other factors that could cause our actual results to differ from those indicated in forward-looking statements are included in the "Risk Factors" section of our annual report on Form 10-K for the fiscal year ended December 31, 2008 and our other filings with the Securities and Exchange Commission. The forward-looking statements included herein are only made as of the date hereof, and we specifically disclaim any obligation to update these statements in the future.

# ICF International, Inc. and Subsidiaries Condensed Consolidated Statements of Earnings (Unaudited)

(in thousands, except per share amounts)

	Three mor June		Six mont June	
	2009	2008	2009	2008
Gross Revenue	\$175,405	\$184,064	\$333,267	\$359,212
Direct Costs	103,911	119,310	203,148	239,717
Operating costs and expenses:				
Indirect and selling expenses	55,698	46,856	100,987	84,093
Depreciation and amortization	2,499	1,178	4,058	2,186
Amortization of intangible assets	3,160	2,425	4,907	4,200
Total operating costs and expenses	61,357	50,459	109,952	90,479
Operating Income	10,137	14,295	20,167	29,016
Interest expense	(1,500)	(1,037)	(2,236)	(2,247)
Other income (expense)	194	(2)	360	(52)
Income before taxes	8,831	13,256	18,291	26,717
Provision for income taxes	3,662	5,358	7,240	11,004
Net income	\$ 5,169	\$ 7,898	\$ 11,051	\$ 15,713
Earnings per Share:				
Basic	\$ 0.34	\$ 0.54	\$ 0.73	\$ 1.08
Diluted	\$ 0.33	\$ 0.52	\$ 0.71	\$ 1.04
Weighted-average Shares:				
Basic	15,204	14,586	15,142	14,534
Diluted	15,710	15,179	15,647	15,174

# ICF International, Inc. and Subsidiaries Condensed Consolidated Balance Sheets

(in thousands, except share amounts)

	<u>June 30, 2009</u> (Unaudited)	<u>December 31, 2008</u>
Assets		
Current Assets:		
Cash and cash equivalents	\$ 4,373	\$ 1,536
Contract receivables, net	169,531	150,778
Prepaid expenses and other	7,528	4,507
Income tax receivable	1,177	3,530
Restricted cash	309	2,180
Deferred income taxes	7,633	4,186
Total current assets	190,551	166,717
Total property and equipment, net	22,538	13,373
Other assets:		
Goodwill	302,237	198,724
Other intangible assets, net	37,308	16,844
Restricted cash	2,100	2,078
Other assets	6,696	3,281
Total assets	\$ 561,430	\$ 401,017
Liabilities and Stockholders' Equity		
Current Liabilities:		
Accounts payable	\$ 30,050	\$ 27,740
Accrued expenses	29,989	35,295
Accrued salaries and benefits	27,962	27,405
Deferred revenue	13,143	12,352
Total current liabilities	101,144	102,792
Long-term liabilities:		
Long-term debt	221,673	80,000
Deferred rent	2,060	2,361
Deferred income taxes	11,562	10,849
Other	5,084	2,098
Total Liabilities	341,523	198,100
Commitments and Contingencies	5-1,525	150,100
Stockholders' Equity:		
Preferred stock, par value \$.001 per share; 5,000,000 shares authorized; none issued	<u> </u>	_
Common stock, \$.001 par value; 70,000,000 shares authorized; 15,315,472 and 15,188,320 issued; and		
15,314,488 and 15,106,522 outstanding as of June 30, 2009, and December 31, 2008, respectively	15	15
Additional paid-in capital	125,171	120,550
Treasury stock, at cost	(25)	(1,474)
Accumulated other comprehensive loss	(403)	(272)
Stockholder notes receivable	(12)	(12)
Retained earnings	95,161	84,110
Total stockholders' equity	219,907	202,917

Total liabilities and stockholders' equity

\$ 561,430

401,017

# ICF International, Inc. and Subsidiaries Condensed Consolidated Statements of Cash Flows (Unaudited)

(in thousands)

		Six months ended June 30,	
	2009	2008	
Cash flows from operating activities			
Net income	\$ 11,051	\$ 15,713	
Adjustments to reconcile net income to net cash provided by operating activities:	0.00=	6.006	
Depreciation and amortization	8,965	6,386	
Non-cash compensation	3,775	3,370	
Loss on disposal of fixed assets	17	141	
Deferred income taxes	(2,734)	(5,693	
Changes in operating assets and liabilities, net of the effect of acquisitions:	4= 000	=0.000	
Contract receivables, net	17,833	53,928	
Prepaid expenses and other	(5,005)	1,249	
Accounts payable	(1,334)	(49,755	
Accrued expenses	(9,189)	(9,722	
Accrued salaries and benefits	(6,785)	(6,185	
Deferred revenue	(1,783)	(2,654	
Income tax receivable	2,353	1,217	
Deferred rent	(29)	307	
Other liabilities	362	(1,187	
Net cash provided by operating activities	17,497	7,115	
Cash flows from investing activities			
Capital expenditures	(2,579)	(3,756	
Capitalized software development costs	(235)	(147	
Payments for business acquisitions, net of cash acquired	(156,902)	(51,282	
Net cash used in investing activities	(159,716)	(55,185	
Cash flows from financing activities			
Advances from working capital facilities	235,008	169,695	
Payments on working capital facilities	(93,335)	(123,878	
Restricted cash	1,849	762	
Debt issue costs	(630)	(1,309	
Proceeds from exercise of options	1,761	932	
Tax benefits of stock option exercises	1,007	1,038	
Net payments for stockholder issuances and buybacks	(473)	(20	
Net cash provided by financing activities	145,187	47,220	
Effect of Exchange Rate on Cash	(131)	135	
Net increase (decrease) in cash and cash equivalents	2,837	(715	
Cash and cash equivalents, beginning of period	1,536	2,733	
Cash and cash equivalents, end of period	\$ 4,373	\$ 2,018	
Supplemental disclosure of cash flow information			
Cash paid during the period for:			
Interest	\$ 1,767	\$ 1,671	
17 177			
Income taxes	\$ 6,678	\$ 14,541	