

Introduction to ICF International and the Macro Acquisition

April 17, 2009

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ICF International: Overview

- Advisory-led consulting and implementation services for government and commercial clients
- Unparalleled domain expertise in dynamic, intersecting growth markets with "front burner" issues

Energy, Climate Change, Environment & Infrastructure

Health, Human Services & Social Programs

Homeland Security & Defense

- Proprietary modeling solutions
- Long-standing relationships in government and corporate sectors
- Global presence
- Industry-leading personnel retention rates
- Successful acquisition strategy

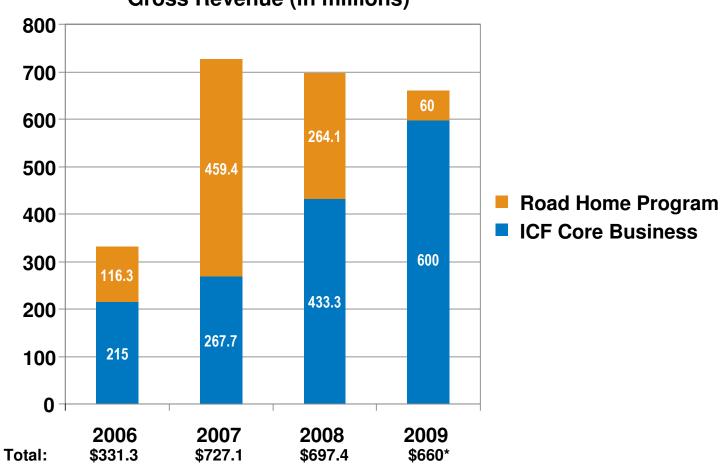


ICF Background

- Founded in 1969
- Management buy-out in 1999
- IPO in 2006
- Completed six strategic acquisitions since IPO
- June 2006: Awarded 3 year, ≈ \$900 million Louisiana Road Home Contract
 - Largest housing reconstruction program in U.S. history
 - Executing nearly nine months ahead of schedule
 - Revenue contribution through 12/31/08 ≈ \$841 million
 - 123,969 closings or \$7.9 billion distributed to homeowners through April 7, 2009



Revenue Trends: Core Business Momentum



Gross Revenue (in millions)

* - Mean expectation based upon current guidance

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Growth Drivers in ICF's Markets

Energy, Climate Change, Environment & Infrastructure 42%*

- Alternative energy sources
- Emissions trading

- Aging energy, water, and transportation infrastructure
- Continued environmental degradation and renewed focus on environmental stewardship

Health, Human Services & Social Programs 47%*

- Aging population
- Rising healthcare costs

- Increased demand for social programs
- \$137 billion in FY08 federal discretionary health and social services spending

Homeland Security & Defense 11%*

- Homeland security, terrorism and natural disasters
- Aging federal workforce

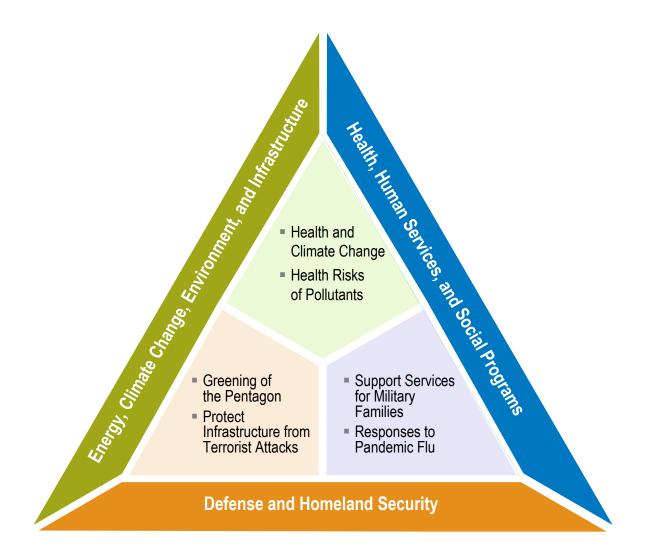
- \$516 billion proposed FY08 federal discretionary funding for security (defense and homeland security)
- Defense transformation
- * pro forma including ICF Macro revenue

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Market Convergence Leading to Strong Organic Growth

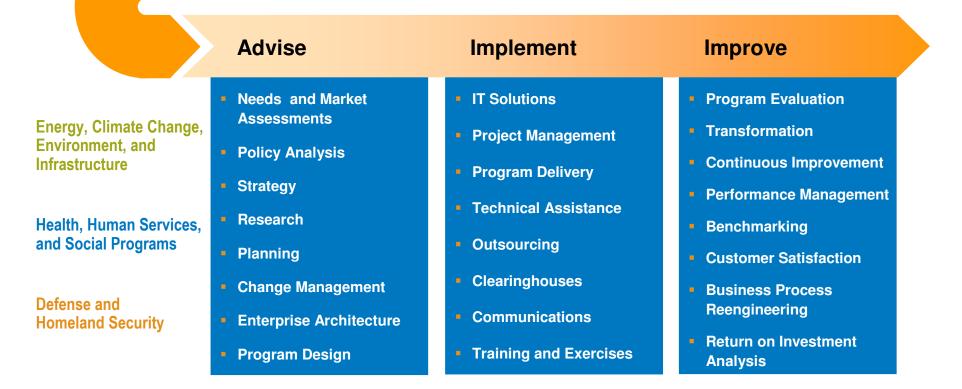


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Advisory-Led Approach throughout the Project Life Cycle

Client Mission and Needs





Horizontal Expertise Enriches Implementation

IT Solutions

- Enterprise Architecture
- System Integration
- Software Development
- Web Portals

Program Management

- PMO Design/Support
- Acquisition Management
- Collaboration & Knowledge Management
- Lean Six Sigma & EVM Expertise

Organizational Management

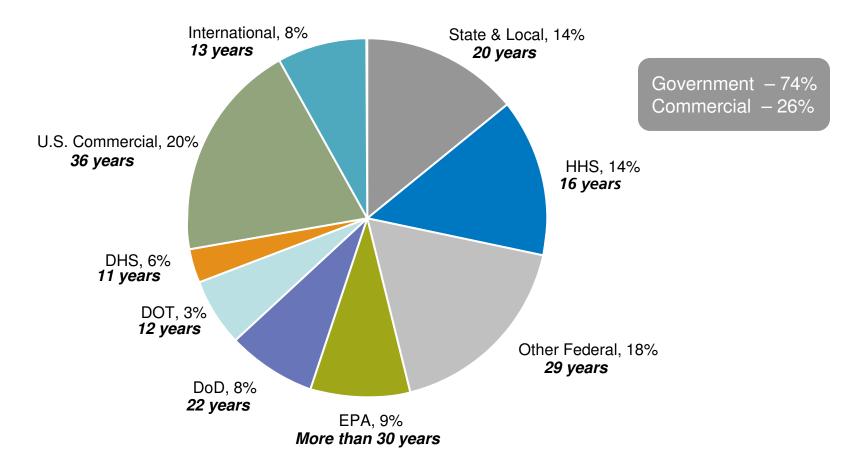
- Human Capital Planning/Implementation
- Organizational Transformation
- Leadership Development
- Performance Assessment

Strategic Communications

- Social Marketing
- Media Relations
- Community Outreach
- Public Awareness



Long-Standing Client Relationships*



* Each segment consists of multiple contracts with clients in each organization Note: Percentages based on 2008 revenue excluding the Louisiana State Contract

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Global Presence

London	Moscow Moscow	
Beijing	Rio de Janeiro	ronto

International Headquarters

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Beijing • London • Moscow • New Delhi • Rio de Janeiro • Toronto





Differentiated Acquisition Strategy

	rget fication Multi- Disciplinary Due Diligence	Strategic, Financial & Cultural Impact	Employee Retention	Inte	egration
Date	Target	Key Market(s)	Advise	Implement	Improve
May 2002	Global Environment & Risk (Americas) and Public Sector Program Management consulting divisions of Arthur D. Little	 Environment & Infrastructure Health, Human Services & Social Programs 	-		
Jan 2005	Synergy, Inc.	Defense & Homeland Security	-		
Oct 2005	Caliber Associates	 Health, Human Services & Social Programs 	-		
Jan 2007	Advanced Performance Consulting Group	Defense & Homeland Security	-		
Jan 2007	Energy & Environmental Analysis, Inc.	 Energy and Infrastructure and Environment 	-		
June 2007	Z-Tech	 Health, Human Services & Social Programs 	-		
Dec 2007	SH&E	Environment & Infrastructure	-		
Feb 2008	Jones & Stokes	Environment & Infrastructure	-		
March 2009	Macro International	 Health, Human Services & Social Programs 	-		
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Macro Overview

- Macro International Inc. ("Macro")
 - Founded in 1966
 - Headquartered in Calverton, MD
 - 9 locations across the United States
 - More than 700 full time employees
 - Acquired by publicly traded, *info*GROUP in 2006 via the acquisition of Opinion Research Corporation.
- Macro delivers research-based solutions primarily in federal health-related programs in the U.S. and Internationally
- Numerous government-wide and agency-wide contract vehicles



Macro's Primary Clients

- HHS in the following agencies:
 - SAMSHA (Substance Abuse & Mental Health Services Administration)
 - CDC (Centers for Disease Control & Prevention)
 - NIH (National Institutes of Health)
- Other Agencies:
 - State Department
 - Veterans Affairs
 - National Science Foundation (NSF)



Transaction Rationale

 Strategic Fit 	 Stronger combined presence in the growing health and information services markets, positioning ICF for larger, longer term contracts
	 Complementary service offerings
	Complementary client relationship
 Cultural Fit 	 Both companies focused on improving the quality of life through their work
	 Highly educated work force
	 Compatible skill sets



ICF Business Segments



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Before and After Macro

(2008 Full Year Data)

	ICF*	ICF* + Macro
Markets		
Energy & Environment	56%	42%
Health & Human Services	29	47
Defense: Homeland Security	15	11
Contract Type		
Time & Materials	57	48
Fixed Price	25	26
Cost Reimbursement	18	26
Client Type		
Government	72	79
Domestic Commercial	20	15
International	8	6

* - Excluding Road Home



ICF in 3 years

- Market leader on major natural resource, social and security issues of the day:
 - Energy, Climate Change, Environment & Infrastructure
 - Health, Human Services and Social Programs
 - Homeland Security and Defense
- Continued strong presence in both public and private sectors, and the intersection between them
- Significant Scale: \$1 billion + revenue
- Strong growth (15% organic) +
- Strong earnings (9-10% EBITDA)
- Superior consolidation platform