

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended June 30, 2025**

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_

Commission File Number: 001-33045

**ICF International, Inc.**

(Exact name of Registrant as Specified in its Charter)

Delaware  
(State or Other Jurisdiction of  
Incorporation or Organization)  
  
1902 Reston Metro Plaza, Reston, VA  
(Address of Principal Executive Offices)

22-3661438  
(I.R.S. Employer  
Identification No.)  
  
20190  
(Zip Code)

Registrant's telephone number, including area code: (703) 934-3000

Not Applicable

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act.

Title of each class	Trading Symbols(s)	Name of each exchange on which registered
Common Stock	ICFI	The Nasdaq Global Select Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

As of July 25, 2025, there were 18,428,490 shares outstanding of the registrant's common stock.

ICF INTERNATIONAL, INC. AND SUBSIDIARIES

QUARTERLY REPORT ON FORM 10-Q FOR THE  
PERIOD ENDED JUNE 30, 2025

TABLE OF CONTENTS

<u>PART I. FINANCIAL INFORMATION</u>	4
Item 1. <u>Financial Statements</u>	4
<u>Consolidated Balance Sheets at June 30, 2025 (Unaudited) and December 31, 2024</u>	4
<u>Consolidated Statements of Comprehensive Income (Unaudited) for the Three Months and Six Months Ended June 30, 2025 and 2024</u>	5
<u>Consolidated Statements of Stockholders' Equity (Unaudited) for the Three Months and Six Months Ended June 30, 2025 and 2024</u>	6
<u>Consolidated Statements of Cash Flows (Unaudited) for the Six Months Ended June 30, 2025 and 2024</u>	7
<u>Notes to Consolidated Financial Statements</u>	8
<u>Note 1 - Basis of Presentation</u>	8
<u>Note 2 - Restricted Cash</u>	9
<u>Note 3 - Contract Receivables, Net</u>	9
<u>Note 4 - Leases</u>	11
<u>Note 5 - Debt</u>	11
<u>Note 6 - Revenue Recognition</u>	12
<u>Note 7 - Derivative Instruments and Hedging Activities</u>	13
<u>Note 8 - Income Taxes</u>	13
<u>Note 9 - Stockholders' Equity</u>	14
<u>Note 10 - Stock-Based Compensation</u>	15
<u>Note 11 - Acquisitions and Divestitures</u>	16
<u>Note 12 - Earnings Per Share</u>	17
<u>Note 13 - Fair Value</u>	17
<u>Note 14 - Commitments and Contingencies</u>	17
<u>Note 15 - Segment Information</u>	18
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	19
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	27
Item 4. <u>Controls and Procedures</u>	27
<u>PART II. OTHER INFORMATION</u>	28
Item 1. <u>Legal Proceedings</u>	28
Item 1A. <u>Risk Factors</u>	28
Item 2. <u>Unregistered Sales of Equity Securities, Use of Proceeds, and Issuer Purchases of Equity Securities</u>	28
Item 3. <u>Defaults Upon Senior Securities</u>	28
Item 4. <u>Mine Safety Disclosures</u>	28
Item 5. <u>Other Information</u>	28

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## PART I. FINANCIAL INFORMATION

### Item 1. Financial Statements

#### ICF International, Inc. and Subsidiaries CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(in thousands, except share and per share amounts)

	June 30, 2025	December 31, 2024
<b>ASSETS</b>		
<b>Current Assets:</b>		
Cash and cash equivalents	\$ 6,981	\$ 4,960
Restricted cash	19,907	13,857
Contract receivables, net	212,829	256,923
Contract assets	236,227	188,941
Prepaid expenses and other assets	22,148	21,133
Income tax receivable	8,136	6,260
<b>Total Current Assets</b>	<b>506,228</b>	<b>492,074</b>
<b>Property and Equipment, net</b>	<b>62,094</b>	<b>66,503</b>
<b>Other Assets:</b>		
Goodwill	1,253,025	1,248,855
Other intangible assets, net	95,618	111,701
Operating lease - right-of-use assets	111,701	115,531
Deferred tax assets	13,234	1,603
Other assets	32,091	30,086
<b>Total Assets</b>	<b>\$ 2,073,991</b>	<b>\$ 2,066,353</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>Current Liabilities:</b>		
Accounts payable	\$ 123,835	\$ 159,522
Contract liabilities	23,913	24,580
Operating lease liabilities	20,708	20,721
Finance lease liabilities	2,657	2,612
Accrued salaries and benefits	90,194	105,773
Accrued subcontractors and other direct costs	48,383	49,271
Accrued expenses and other current liabilities	83,809	86,701
<b>Total Current Liabilities</b>	<b>393,499</b>	<b>449,180</b>
<b>Long-term Liabilities:</b>		
Long-term debt	462,319	411,743
Operating lease liabilities - non-current	148,631	155,935
Finance lease liabilities - non-current	9,921	11,261
Other long-term liabilities	59,229	55,775
<b>Total Liabilities</b>	<b>1,073,599</b>	<b>1,083,894</b>
<b>Commitments and Contingencies (Note 14)</b>		
<b>Stockholders' Equity:</b>		
Preferred stock, par value \$.001; 5,000,000 shares authorized; none issued	—	—
Common stock, par value \$.001; 70,000,000 shares authorized; 24,336,393 and 24,186,962 shares issued at June 30, 2025 and December 31, 2024, respectively; 18,428,490 and 18,666,290 shares outstanding at June 30, 2025 and December 31, 2024, respectively	24	24
Additional paid-in capital	454,425	443,463
Retained earnings	920,135	874,772
Treasury stock, 5,907,903 and 5,520,672 shares at June 30, 2025 and December 31, 2024, respectively	(361,891)	(320,054)
Accumulated other comprehensive loss	(12,301)	(15,746)
<b>Total Stockholders' Equity</b>	<b>1,000,392</b>	<b>982,459</b>
<b>Total Liabilities and Stockholders' Equity</b>	<b>\$ 2,073,991</b>	<b>\$ 2,066,353</b>

*The accompanying notes are an integral part of these consolidated financial statements.*

**ICF International, Inc. and Subsidiaries**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
**(UNAUDITED)**

	Three Months Ended June 30,		Six Months Ended June 30,	
	2025	2024	2025	2024
<i>(in thousands, except per share amounts)</i>				
Revenue	\$ 476,155	\$ 512,029	\$ 963,773	\$ 1,006,465
Direct Costs	298,425	329,331	600,967	639,864
Operating costs and expenses:				
Indirect and selling expenses	123,017	127,091	254,908	256,185
Depreciation and amortization	14,702	13,200	29,497	27,065
Total operating costs and expenses	137,719	140,291	284,405	283,250
Operating income	40,011	42,407	78,401	83,351
Interest, net	(8,422)	(7,703)	(15,759)	(15,941)
Other (expense) income	(1,639)	36	(2,691)	1,666
Income before income taxes	29,950	34,740	59,951	69,076
Provision for income taxes	6,289	9,129	9,439	16,148
Net income	\$ 23,661	\$ 25,611	\$ 50,512	\$ 52,928
Earnings per Share:				
Basic	\$ 1.29	\$ 1.37	\$ 2.74	\$ 2.82
Diluted	\$ 1.28	\$ 1.36	\$ 2.72	\$ 2.80
Weighted-average Shares:				
Basic	18,403	18,738	18,454	18,748
Diluted	18,459	18,861	18,546	18,912
Cash dividends declared per common share	\$ 0.14	\$ 0.14	\$ 0.28	\$ 0.28
Other comprehensive income (loss), net of tax	6,158	(343)	3,445	341
Comprehensive income, net of tax	\$ 29,819	\$ 25,268	\$ 53,957	\$ 53,269

*The accompanying notes are an integral part of these consolidated financial statements.*

**ICF International, Inc. and Subsidiaries**  
**CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**  
**(UNAUDITED)**

<i>(in thousands)</i>	Common Stock		Additional Paid-in Capital	Retained Earnings	Treasury Stock		Accumulated Other Comprehen- sive Loss	Total
	Shares	Amount			Shares	Amount		
<b>Balance at January 1, 2025</b>	18,666	\$ 24	\$ 443,463	\$ 874,772	5,520	\$ (320,054)	\$ (15,746)	\$ 982,459
Net income	—	—	—	26,851	—	—	—	26,851
Other comprehensive loss	—	—	—	—	—	—	(2,713)	(2,713)
Equity compensation	—	—	4,186	—	—	—	—	4,186
Issuance of shares pursuant to vesting of restricted stock units	116	—	—	—	—	—	—	—
Payments for share repurchases	(356)	—	—	—	356	(39,343)	—	(39,343)
Dividends declared	—	—	—	(2,572)	—	—	—	(2,572)
<b>Balance at March 31, 2025</b>	18,426	\$ 24	\$ 447,649	\$ 899,051	5,876	\$ (359,397)	\$ (18,459)	\$ 968,868
Net income	—	—	—	23,661	—	—	—	23,661
Other comprehensive income	—	—	—	—	—	—	6,158	6,158
Equity compensation	—	—	4,252	—	—	—	—	4,252
Issuance of shares pursuant to employee stock purchase plan and vesting of restricted stock units	34	—	2,524	—	—	—	—	2,524
Payments for share repurchases	(31)	—	—	—	31	(2,494)	—	(2,494)
Dividends declared	—	—	—	(2,577)	—	—	—	(2,577)
<b>Balance at June 30, 2025</b>	18,429	\$ 24	\$ 454,425	\$ 920,135	5,907	\$ (361,891)	\$ (12,301)	\$ 1,000,392

<i>(in thousands)</i>	Common Stock		Additional Paid-in Capital	Retained Earnings	Treasury Stock		Accumulated Other Comprehen- sive Loss	Total
	Shares	Amount			Shares	Amount		
<b>Balance at January 1, 2024</b>	18,846	\$ 24	\$ 421,502	\$ 775,099	5,136	\$ (267,155)	\$ (11,885)	\$ 917,585
Net income	—	—	—	27,317	—	—	—	27,317
Other comprehensive income	—	—	—	—	—	—	684	684
Equity compensation	—	—	3,551	—	—	—	—	3,551
Exercise of stock options	2	—	107	—	—	—	—	107
Issuance of shares pursuant to vesting of restricted stock units	125	—	—	—	—	—	—	—
Payments for share repurchases	(218)	—	—	—	218	(30,475)	—	(30,475)
Dividends declared	—	—	—	(2,620)	—	—	—	(2,620)
<b>Balance at March 31, 2024</b>	18,755	\$ 24	\$ 425,160	\$ 799,796	5,354	\$ (297,630)	\$ (11,201)	\$ 916,149
Net income	—	—	—	25,611	—	—	—	25,611
Other comprehensive loss	—	—	—	—	—	—	(343)	(343)
Equity compensation	—	—	4,674	—	—	—	—	4,674
Issuance of shares pursuant to employee stock purchase plan and vesting of restricted stock units	21	—	2,568	—	—	—	—	2,568
Payments for share repurchases	(19)	—	—	—	19	(2,711)	—	(2,711)
Dividends declared	—	—	—	(2,623)	—	—	—	(2,623)
<b>Balance at June 30, 2024</b>	18,757	\$ 24	\$ 432,402	\$ 822,784	5,373	\$ (300,341)	\$ (11,544)	\$ 943,325

*The accompanying notes are an integral part of these consolidated financial statements.*

**ICF International, Inc. and Subsidiaries**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(UNAUDITED)**

<i>(in thousands)</i>	Six Months Ended June 30,	
	2025	2024
<b>Cash Flows from Operating Activities</b>		
Net income	\$ 50,512	\$ 52,928
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for credit losses	(505)	1,552
Deferred income taxes and unrecognized income tax benefits	(14,084)	(10,233)
Non-cash equity compensation	8,438	8,225
Depreciation and amortization	29,497	27,066
Gain on divestiture of a business	—	(1,715)
Other operating adjustments, net	3,604	470
Changes in operating assets and liabilities, net of the effects of acquisitions:		
Net contract assets and liabilities	(43,619)	(23,561)
Contract receivables	47,300	(5,828)
Prepaid expenses and other assets	(2,226)	3,787
Operating lease assets and liabilities, net	(3,556)	(399)
Accounts payable	(36,534)	(23,569)
Accrued salaries and benefits	(16,256)	5,905
Accrued subcontractors and other direct costs	(2,502)	7,335
Accrued expenses and other current liabilities	1,675	13,075
Income tax receivable and payable	(1,749)	(3,633)
Other liabilities	(1,072)	(770)
<b>Net Cash Provided by Operating Activities</b>	<b>18,923</b>	<b>50,635</b>
<b>Cash Flows from Investing Activities</b>		
Payments for purchase of property and equipment and capitalized software	(9,202)	(10,392)
Proceeds from divestiture of a business	—	1,715
Other investing, net	403	—
<b>Net Cash Used in Investing Activities</b>	<b>(8,799)</b>	<b>(8,677)</b>
<b>Cash Flows from Financing Activities</b>		
Advances from working capital facilities	755,651	660,396
Payments on working capital facilities	(705,626)	(657,420)
Proceeds from other short-term borrowings	7,605	36,783
Repayments of other short-term borrowings	(15,365)	(46,933)
Receipt of restricted contract funds	—	1,269
Payment of restricted contract funds	—	(3,583)
Dividends paid	(5,199)	(5,257)
Net payments for stock issuances and share repurchases	(39,313)	(30,618)
Other financing, net	(1,297)	(1,145)
<b>Net Cash Used in Financing Activities</b>	<b>(3,544)</b>	<b>(46,508)</b>
<b>Effect of Exchange Rate Changes on Cash, Cash Equivalents, and Restricted Cash</b>	<b>1,491</b>	<b>(131)</b>
<b>Net Change in Cash, Cash Equivalents, and Restricted Cash</b>	<b>8,071</b>	<b>(4,681)</b>
<b>Cash, Cash Equivalents, and Restricted Cash, Beginning of Period</b>	<b>18,817</b>	<b>9,449</b>
<b>Cash, Cash Equivalents, and Restricted Cash, End of Period</b>	<b>\$ 26,888</b>	<b>\$ 4,768</b>
<b>Supplemental Disclosure of Cash Flow Information</b>		
Cash paid during the period for:		
Interest	\$ 14,904	\$ 15,270
Income taxes	\$ 25,837	\$ 31,107

*The accompanying notes are an integral part of these consolidated financial statements.*

**Notes to Consolidated Financial Statements**  
**(Unaudited)**

(dollar amounts in tables in thousands, except share and per share data)

**NOTE 1 – BASIS OF PRESENTATION**

**Basis of Presentation**

The accompanying consolidated financial statements are of ICF International, Inc. (“ICFI”) and its principal subsidiary, ICF Consulting Group, Inc. (“Consulting,” and together with ICFI, the “Company”), and have been prepared in accordance with United States (“U.S.”) generally accepted accounting principles (“U.S. GAAP”). Consulting is a wholly owned subsidiary of ICFI. ICFI is a holding company with no operations or assets other than its investment in the common stock of Consulting. All other subsidiaries of the Company are wholly owned by Consulting. Intercompany transactions and balances have been eliminated. The terms “federal” or “federal government” refer to the U.S. federal government, and “state and local” or “state and local government” refer to U.S. state (including territories) and local governments, unless otherwise indicated.

Software assets, which were previously included within “Property and equipment, net” and “Other assets” on the Company’s consolidated balance sheets, have been reclassified and consolidated under “Other intangible assets, net”. To conform to the current year’s presentation, \$1.6 million and \$21.8 million, as of December 31, 2024, have been reclassified from “Property and equipment, net” and “Other assets” to “Other intangible assets, net,” respectively.

Previously separate financial statement line items “Depreciation and amortization” and “Amortization of intangible assets” on the Company’s consolidated statements of comprehensive income have been combined under “Depreciation and amortization”.

**Use of Estimates**

The preparation of consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and the reported amounts of revenue and expenses. Key estimates include those that are related to variable consideration on contracts with customers, costs to complete fixed-price contracts, bonus and other incentive compensation, reserves for tax benefits and valuation allowances on deferred tax assets, collectability of receivables, valuation and useful lives of acquired tangible and intangible assets, impairment of goodwill and long-lived assets, and contingencies. Actual results experienced by the Company may differ from management’s estimates. During the three and the six months ended June 30, 2025, the Company recognized \$5.3 million and \$11.6 million, respectively, in net income as a result of changes in estimates related to fixed-price contracts accounted for under the percentage-of-completion method.

**Interim Results**

The unaudited consolidated financial statements included in this Quarterly Report on Form 10-Q have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the “SEC”). These rules and regulations permit some of the information and footnote disclosures normally included in annual financial statements, prepared in accordance with U.S. GAAP, to be condensed or omitted. In management’s opinion, the unaudited consolidated financial statements contain all adjustments that are of a normal recurring nature, necessary for a fair presentation of the results of operations and financial position of the Company for the interim periods presented. The Company reports operating results and financial data in one operating segment and reporting unit. Operating results for the three-month and the six-month periods ended June 30, 2025 and 2024 are not necessarily indicative of the results that may be expected for the full year. These unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements for the fiscal year ended December 31, 2024 and the notes thereto included in the Company’s Annual Report on Form 10-K.

## Recent Accounting Pronouncements

### Recent Accounting Pronouncements Not Yet Adopted

#### Income Taxes

In December 2023, the Financial Accounting Standards Board (the “FASB”) issued Accounting Standards Update (“ASU”) 2023-09, Income Taxes: Improvements to Income Tax Disclosures (“ASU 2023-09”), which requires greater disaggregation of income tax rates and amounts paid by entities. ASU 2023-09 specifically requires all entities to disclose, on an annual basis, disaggregated domestic and foreign pre-tax income or loss from continuing operations and the disaggregated income tax expense or benefit by federal, state, and foreign components, and a tabular rate reconciliation, using both percentages and reporting currency amounts, of eight specific categories as well as any individual reconciling items that are equal to or greater than 5% of a threshold computed by multiplying pretax income or loss from continuing operations by the applicable federal rate. Additionally, the amendments also require disclosure of income taxes paid disaggregated by federal, state, and foreign jurisdictions as well as any individual jurisdictions over 5% of the total income taxes paid. ASU 2023-09 will be effective for the Company for the fiscal year ending December 31, 2025, with early adoption permitted. The amendments may be adopted on a prospective or retrospective basis. The Company is expected to adopt the provisions of ASU 2023-09 for the fiscal year ending December 31, 2025, and, except for additional footnote disclosures, does not expect the adoption to have a material impact on the consolidated financial statements.

#### Income Statement—Reporting Comprehensive Income—Expense Disaggregation Disclosures

In November 2024, the FASB issued ASU 2024-03: Disaggregation of Income Statement Expenses (“ASU 2024-03”), which requires additional disaggregation of certain costs and expenses. ASU 2024-03 specifically requires all public entities to disclose within a tabular format the amounts of (a) purchases of inventory, (b) employee compensation, (c) depreciation, (d) intangible asset amortization, and (e) depreciation, depletion, and amortization recognized as part of oil- and gas-producing activities in each relevant expense caption as well as certain amounts that are already required to be disclosed under current U.S. GAAP. ASU 2024-03 also requires public entities to disclose a qualitative description of the composition of any amounts in relevant expense captions that are not separately disaggregated and the amount and definition of the entity’s selling expenses. ASU 2024-03 will be effective for the Company for the 2027 fiscal year and interim periods within the 2028 fiscal year, with early adoption permitted. The amendments may be adopted on a prospective or retrospective basis. The Company is currently evaluating the impact of the adoption of ASU 2024-03 and, except for additional footnote disclosures, does not expect the adoption to have a material impact on the consolidated financial statements.

## NOTE 2 – RESTRICTED CASH

The following table provides a reconciliation of cash, cash equivalents, and restricted cash as of June 30, 2025 and 2024 to cash, cash equivalents, and restricted cash shown in the consolidated statements of cash flows for the six months ended June 30, 2025 and 2024:

	June 30, 2025	June 30, 2024
Cash and cash equivalents	\$ 6,981	\$ 4,056
Restricted cash	19,907	712
Total of cash, cash equivalents, and restricted cash shown in the consolidated statements of cash flows	<u>\$ 26,888</u>	<u>\$ 4,768</u>

Restricted cash is primarily related to the Company’s energy incentive business with public utility clients and includes restricted cash from the acquisition of Applied Energy Group, Inc. (“AEG”).

## NOTE 3 – CONTRACT RECEIVABLES, NET

Contract receivables, net consisted of the following:

	June 30, 2025	December 31, 2024
Billed and billable	\$ 218,348	\$ 263,624
Allowance for expected credit losses	(5,519)	(6,701)
Contract receivables, net	<u>\$ 212,829</u>	<u>\$ 256,923</u>

The Company sells certain billed contract receivables in accordance with its Master Receivables Purchase Agreement with MUFG Bank, Ltd. (“MUFG”). The following is a reconciliation of billed contract receivables sold to MUFG that were eligible and accounted for as sales under Accounting Standards Codification 860, Transfers and Servicing (“ASC 860”), including billed contract receivables sold to MUFG and collected from customers on behalf of MUFG during the six months ended June 30, 2025 and 2024, and the balance of billed contract receivables not collected from customers as of June 30, 2025 and 2024, respectively:

	<b>As of and for the Six Months Ended</b>	
	<b>June 30, 2025</b>	<b>June 30, 2024</b>
Beginning balance, billed contract receivables sold and not yet collected <sup>(1)</sup>	\$ 25,966	\$ 21,302
Billed contract receivables sold during the period <sup>(2)</sup>	239,547	315,553
Collections from customers during the period <sup>(2)</sup>	(241,140)	(302,174)
Ending balance, billed contract receivables sold and not yet collected <sup>(3)</sup>	<u>\$ 24,373</u>	<u>\$ 34,681</u>

(1) The beginning balances represent billed contract receivables that were previously sold and derecognized by the Company but had not been collected from customers as of January 1, 2025 and 2024, respectively.

(2) For the six months ended June 30, 2025 and 2024, the Company recorded a net outflow of \$1.6 million and a net inflow of \$13.4 million, respectively, in its cash flows from operating activities from the sale of billed contract receivables.

(3) The ending balances represent billed contract receivables that were sold and derecognized by the Company but had not been collected from customers as of June 30, 2025 and 2024, respectively.

The following is a reconciliation of cash collections from customers of billed contract receivables previously sold to MUFG that were eligible and accounted for as sales under ASC 860, including collections from customers on behalf of MUFG of previously sold billed contract receivables and remittances of cash collections to MUFG during the six months ended June 30, 2025 and 2024, and the balance of cash collected but not remitted to MUFG as of June 30, 2025 and 2024, respectively:

	<b>As of and for the Six Months Ended</b>	
	<b>June 30, 2025</b>	<b>June 30, 2024</b>
Beginning balance, cash collected but not yet remitted to MUFG <sup>(1)</sup>	\$ 23,339	\$ 21,796
Collections from customers during the period <sup>(2)</sup>	241,140	302,174
Remittances to MUFG during the period <sup>(2)</sup>	(242,108)	(292,581)
Ending balance, cash collected but not yet remitted to MUFG <sup>(3)</sup>	<u>\$ 22,371</u>	<u>\$ 31,389</u>

(1) The beginning balances represent cash collected from customers on behalf of MUFG for billed contract receivables that were previously sold and derecognized by the Company but had not been remitted to MUFG as of January 1, 2025 and 2024, respectively.

(2) For the six months ended June 30, 2025 and 2024, the Company recorded a net outflow of \$1.0 million and a net inflow of \$9.6 million, respectively, in its cash flows from operating activities from the collection of billed contract receivables that were sold but not yet remitted to MUFG.

(3) The ending balances are included as part of “Accrued expenses and other current liabilities” on the Company’s consolidated balance sheets.

The aggregate impact of the sale of billed contract receivables on the Company’s operating cash flows was a net outflow of \$2.6 million and a net inflow of \$23.0 million for the six months ended June 30, 2025 and 2024, respectively.

At June 30, 2025 and December 31, 2024, the amounts due to MUFG for cash collected and not yet remitted for billed contract receivables sold that did not qualify as sales under ASC 860 totaled \$0.2 million and \$7.9 million, respectively. These amounts are included as part of “Accrued expenses and other current liabilities” on the Company’s consolidated balance sheets.

#### NOTE 4 – LEASES

At June 30, 2025, the Company had operating and finance leases for facilities and equipment with remaining terms ranging from 1 to 13 years. Future minimum lease payments under non-cancellable operating and finance leases as of June 30, 2025 were as follows:

	<b>Operating</b>	<b>Finance</b>
June 30, 2026	\$ 25,963	\$ 3,041
June 30, 2027	21,782	3,041
June 29, 2028	17,405	3,022
June 29, 2029	14,807	2,967
June 30, 2030	13,297	1,484
Thereafter	111,814	—
Total future minimum lease payments	205,068	13,555
Less: Interest	(35,729)	(977)
Total lease liabilities	<u>\$ 169,339</u>	<u>\$ 12,578</u>
Lease liabilities - current	\$ 20,708	\$ 2,657
Lease liabilities - non-current	148,631	9,921
Total lease liabilities	<u>\$ 169,339</u>	<u>\$ 12,578</u>

#### NOTE 5 – DEBT

At June 30, 2025 and December 31, 2024, debt consisted of:

	<b>June 30, 2025</b>		<b>December 31, 2024</b>	
	<b>Average Interest Rate</b>	<b>Outstanding Balance</b>	<b>Average Interest Rate</b>	<b>Outstanding Balance</b>
Term Loan		\$ 200,250		\$ 200,250
Delayed-Draw Term Loan		154,000		156,750
Revolving Credit		110,000		57,225
Total before debt issuance costs	5.7%	464,250	6.6%	414,225
Unamortized debt issuance costs		(1,931)		(2,482)
Total		<u>\$ 462,319</u>		<u>\$ 411,743</u>
		<b>June 30, 2025</b>		<b>December 31, 2024</b>
Current portion of long-term debt		\$ —		\$ —
Long-term debt - non-current		462,319		411,743
Total		<u>\$ 462,319</u>		<u>\$ 411,743</u>

As of June 30, 2025, the Company had \$488.3 million of unused borrowing capacity under the \$600.0 million revolving line of credit under a credit agreement with a group of lenders (the “Credit Facility”). The unused borrowing capacity is inclusive of outstanding letters of credit totaling \$1.7 million. The average interest rate on borrowings under the Credit Facility was 5.7% for both the three months and the six months ended June 30, 2025, respectively, and 6.6% for the twelve months ended December 31, 2024. Inclusive of the impact of floating-to-fixed interest rate swaps (see “Note 7 – Derivative Instruments and Hedging Activities”), the average interest rate was 5.6% for the three months ended June 30, 2025, 5.4% for the six months ended June 30, 2025, and 5.3% for the twelve months ended December 31, 2024, respectively.

Future scheduled repayments of debt principal are as follows:

<b>Payments due by</b>	<b>Term Loan</b>	<b>Delayed-Draw Term Loan</b>	<b>Revolving Credit</b>	<b>Total</b>
June 30, 2026	\$ —	\$ —	\$ —	\$ —
May 6, 2027 (Maturity)	200,250	154,000	110,000	464,250
Total	<u>\$ 200,250</u>	<u>\$ 154,000</u>	<u>\$ 110,000</u>	<u>\$ 464,250</u>

## NOTE 6 – REVENUE RECOGNITION

### Disaggregation of Revenue

The Company disaggregates revenue from clients into categories that depict how the nature, amount, and uncertainty of revenue and cash flows are affected by economic and business factors. Those categories are client market, client type, and contract mix.

	Three Months Ended June 30,				Six Months Ended June 30,			
	2025		2024		2025		2024	
	Dollars	Percent	Dollars	Percent	Dollars	Percent	Dollars	Percent
<b>Client Market:</b>								
Energy, environment, infrastructure, and disaster recovery	\$ 248,004	52%	\$ 232,763	46%	\$ 486,70	51%	\$ 457,572	46%
Health and social programs	159,068	33%	196,164	38%	327,96	34%	386,939	38%
Security and other civilian & commercial	69,083	15%	83,102	16%	149,10	15%	161,954	16%
Total	\$ 476,155	100%	\$ 512,029	100%	\$ 963,77	100%	\$ 1,006,46	100%

	Three Months Ended June 30,				Six Months Ended June 30,			
	2025		2024		2025		2024	
	Dollars	Percent	Dollars	Percent	Dollars	Percent	Dollars	Percent
<b>Client Type:</b>								
U.S. federal government	\$ 204,680	43%	\$ 273,471	53%	\$ 444,30	46%	\$ 547,666	55%
U.S. state and local government	85,650	18%	84,786	17%	162,49	17%	161,739	16%
International government	29,260	6%	28,696	6%	56,336	6%	53,959	5%
Total Government	319,590	67%	386,953	76%	663,13	69%	763,364	76%
Commercial	156,565	33%	125,076	24%	300,64	31%	243,101	24%
Total	\$ 476,155	100%	\$ 512,029	100%	\$ 963,77	100%	\$ 1,006,46	100%

	Three Months Ended June 30,				Six Months Ended June 30,			
	2025		2024		2025		2024	
	Dollars	Percent	Dollars	Percent	Dollars	Percent	Dollars	Percent
<b>Contract Mix:</b>								
Time-and-materials	\$ 206,553	43%	\$ 217,640	43%	\$ 415,59	43%	\$ 423,793	42%
Fixed-price	238,239	50%	235,344	46%	476,30	49%	460,140	46%
Cost-based	31,363	7%	59,045	11%	71,868	8%	122,532	12%
Total	\$ 476,155	100%	\$ 512,029	100%	\$ 963,77	100%	\$ 1,006,46	100%

### Contract Assets and Liabilities

Contract assets consist of unbilled receivables on contracts where revenue recognized exceeds the amount billed. Contract liabilities result from advance payments received on a contract or from billings in excess of revenue recognized.

The following table summarizes the contract assets and liabilities as of June 30, 2025 and December 31, 2024:

	June 30, 2025		December 31, 2024	
Contract assets	\$	236,227	\$	188,941
Contract liabilities		(23,913)		(24,580)
Net contract assets (liabilities)	\$	212,314	\$	164,361

The increase in net contract assets (liabilities) is primarily due to the timing difference between the performance of services and billings to customers. During the six months ended June 30, 2025 and 2024, the Company recognized \$17.5 million and \$15.2 million in revenue related to the contract liabilities balance at December 31, 2024 and 2023, respectively.

### Unfulfilled Performance Obligations

Unfulfilled performance obligations (“UPO”) were \$0.8 billion and \$1.3 billion as of June 30, 2025 and December 31, 2024, respectively. During the six months ended June 30, 2025, the Company received termination-for-convenience notifications pursuant to the executive orders issued by the Trump Administration or actions taken based on recommendations of the Department of Government Efficiency. As a result, the UPO as of June 30, 2025 reflects the impact of approximately \$0.3 billion of UPO previously reported as of December 31, 2024.

The Company expects to recognize the remaining UPO as revenue of approximately 38% by December 31, 2025, 78% by December 31, 2026, and the remainder thereafter.

### NOTE 7 – DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

At June 30, 2025, the Company had floating-to-fixed interest rate swap agreements for an aggregate notional amount of \$175.0 million, of which \$75.0 million will mature on February 28, 2028, \$75.0 million will mature on June 27, 2028, and \$25.0 million will mature on June 26, 2030. The Company has designated the swap agreements as cash flow hedges. See “Note 5 – Debt” for details on the impact of the swap agreements on the Company’s interest rates. See “Note 13 – Fair Value” for the fair value of these swaps.

### NOTE 8 – INCOME TAXES

A reconciliation of the Company’s statutory rate to the effective tax rate (the “ETR”) for the three and six months ended June 30, 2025 and 2024 is as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2025	2024	2025	2024
Statutory tax rate	21.0%	21.0%	21.0%	21.0%
State taxes, net of federal benefit	6.1%	6.0%	6.1%	6.0%
IRC 987 regulations	—	—	(7.4%)	—
Equity-based compensation	(0.3%)	—	0.6%	(2.4%)
Uncertain tax position	3.2%	2.3%	3.2%	2.3%
Tax credits	(11.3%)	(6.6%)	(11.3%)	(6.6%)
Other	2.3%	3.6%	3.5%	3.1%
Effective tax rate	<u>21.0%</u>	<u>26.3%</u>	<u>15.7%</u>	<u>23.4%</u>

The decrease in the Company’s ETR for the three months ended June 30, 2025 compared to 2024 was primarily due to the increased Research and Experimentation tax credit in the second quarter of 2025 and the impact of foreign withholding taxes imposed upon a dividend distribution from our Canadian subsidiaries made during the second quarter of 2024.

The decrease in the Company’s ETR for the six months ended June 30, 2025 compared to 2024 was primarily due to an income tax benefit recognized in the first quarter of 2025 from tax planning implemented in connection with the “transitional rules” governing unrealized foreign exchange gains and losses derived from translation of the operations, assets and liabilities of non-U.S. qualified subsidiaries provided by recently finalized U.S. federal tax regulations under Section 987 (“IRC 987”) of the Internal Revenue Code of 1986, as amended (the “Internal Revenue Code”). The regulations under IRC 987 are effective for the Company for tax years beginning after December 31, 2024, and require computation of a pre-transition foreign currency gain or loss to be included in the determination of future taxable income or loss and an analysis of the various elections available to taxpayers. Based on the Company’s current analysis of the regulations and the available election to amortize its pre-2025 cumulative unrealized foreign exchange gains and losses impacting U.S. taxation of foreign earnings under Subpart F of the Internal Revenue Code, the Company recognized a non-cash deferred income tax benefit of \$4.5 million related to its election to amortize its pre-transition foreign currency losses against taxable income over ten years.

On July 4, 2025, President Trump signed into law the One Big Beautiful Bill Act (the “OB3 Act”). The OB3 Act makes permanent changes to certain key elements of the Tax Cuts and Jobs Act of 2017 (the “TCJA”), including 100% bonus depreciation, domestic research cost expensing, the business interest expense limitation and the repeal of various clean energy tax credits. As a result, the OB3 Act is expected to impact the Company’s income tax payables and deferred tax assets as of July 4, 2025, the date of enactment, which will be reflected on the Company’s interim financial statements as of and for the quarter ended September 30, 2025 and the annual financial statements as of and for the year ended December 31, 2025. The Company continues to evaluate the actual financial impact of the OB3 Act on its financial statements.

## NOTE 9 – STOCKHOLDERS’ EQUITY

### Accumulated Other Comprehensive Loss

Accumulated other comprehensive loss as of June 30, 2025 and 2024 included the following:

	Three Months Ended June 30, 2025		
	Foreign Currency Translation Adjustments	Change in Fair Value of Interest Rate Hedge Agreements	Total
Accumulated other comprehensive (loss) income at March 31, 2025	\$ (17,204)	\$ (1,255)	\$ (18,459)
Current period other comprehensive (loss) income:			
Other comprehensive (loss) income before reclassifications	6,818	(836)	5,982
Amounts reclassified from accumulated other comprehensive (loss) income <sup>(1)</sup>	—	(189)	(189)
Effect of taxes	—	365	365
Total current period other comprehensive (loss) income	6,818	(660)	6,158
Accumulated other comprehensive (loss) income at June 30, 2025	\$ (10,386)	\$ (1,915)	\$ (12,301)

<sup>(1)</sup> The Company expects to reclassify approximately \$0.2 million of unrealized losses related to the Change in Fair Value of Interest Rate Hedge Agreements from accumulated other comprehensive (loss) income into earnings during the next 12 months.

	Three Months Ended June 30, 2024		
	Foreign Currency Translation Adjustments	Change in Fair Value of Interest Rate Hedge Agreement and Other Adjustments	Total
Accumulated other comprehensive (loss) income at March 31, 2024	\$ (14,117)	\$ 2,916	\$ (11,201)
Current period other comprehensive (loss) income:			
Other comprehensive (loss) income before reclassifications	(334)	1,671	1,337
Amounts reclassified from accumulated other comprehensive (loss) income	—	(1,661)	(1,661)
Effect of taxes	(12)	(7)	(19)
Total current period other comprehensive (loss) income	(346)	3	(343)
Accumulated other comprehensive (loss) income at June 30, 2024	\$ (14,463)	\$ 2,919	\$ (11,544)

	Six Months Ended June 30, 2025		
	Foreign Currency Translation Adjustments	Change in Fair Value of Interest Rate Hedge Agreements	Total
Accumulated other comprehensive (loss) income at December 31, 2024	\$ (16,383)	\$ 637	\$ (15,746)
Current period other comprehensive (loss) income:			
Other comprehensive (loss) income before reclassifications	10,091	(2,690)	7,401
Amounts reclassified from accumulated other comprehensive (loss) income <sup>(1)</sup>	(4,094)	(880)	(4,974)
Effect of taxes	—	1,018	1,018
Total current period other comprehensive (loss) income	5,997	(2,552)	3,445
Accumulated other comprehensive (loss) income at June 30, 2025	\$ (10,386)	\$ (1,915)	\$ (12,301)

<sup>(1)</sup> During the first quarter of 2025, the Company reclassified \$4.1 million of effect of taxes related to Foreign Currency Translation Adjustments from accumulated other comprehensive (loss) income into earnings in connection with IRC 987. See “Note 8 – Income Taxes”.

	<b>Six Months Ended June 30, 2024</b>		
	<b>Foreign Currency Translation Adjustments</b>	<b>Change in Fair Value of Interest Rate Hedge Agreement and Other Adjustments</b>	<b>Total</b>
Accumulated other comprehensive (loss) income at December 31, 2023	\$ (12,695)	\$ 810	\$ (11,885)
Current period other comprehensive (loss) income:			
Other comprehensive (loss) income before reclassifications	(1,868)	6,260	4,392
Amounts reclassified from accumulated other comprehensive (loss) income	—	(3,332)	(3,332)
Effect of taxes	100	(819)	(719)
Total current period other comprehensive (loss) income	(1,768)	2,109	341
Accumulated other comprehensive (loss) income at June 30, 2024	\$ (14,463)	\$ 2,919	\$ (11,544)

#### *Share Repurchases*

The Company repurchases shares under the \$300.0 million share repurchase program authorized by the Company's board of directors. In addition, the Company repurchases shares in connection with the vesting of restricted stock units ("RSUs") and performance share awards ("PSAs") granted to employees. Repurchases for the three and six months ended June 30, 2025 and 2024 are as follows:

	<b>Three Months Ended June 30,</b>			
	<b>2025</b>		<b>2024</b>	
	<b>Shares</b>	<b>Amount Paid</b>	<b>Shares</b>	<b>Amount Paid</b>
Share Repurchase Program	31,339	\$ 2,491	18,183	\$ 2,687
Vesting of RSUs	34	3	150	24
Total	31,373	\$ 2,494	18,333	\$ 2,711

	<b>Six Months Ended June 30,</b>			
	<b>2025</b>		<b>2024</b>	
	<b>Shares</b>	<b>Amount Paid</b>	<b>Shares</b>	<b>Amount Paid</b>
Share Repurchase Program	344,387	\$ 37,543	191,000	\$ 26,519
Vesting of RSUs and PSAs	42,844	4,294	46,031	6,667
Total	387,231	\$ 41,837	237,031	\$ 33,186

#### **NOTE 10 – STOCK-BASED COMPENSATION**

The Company's 2018 Amended and Restated Omnibus Incentive Plan (the "2018 A&R Omnibus Plan") allows the Company to grant up to 2,050,000 total shares of common stock to officers, key employees, and non-employee directors. As of June 30, 2025, the Company had 798,767 shares available for grant under the 2018 A&R Omnibus Plan.

The following awards were granted during the three and six months ended June 30, 2025 and 2024:

	Awards Granted		Average Grant Date Fair Value		Awards Granted		Average Grant Date Fair Value	
	Three Months Ended June 30,		Three Months Ended June 30,		Six Months Ended June 30,		Six Months Ended June 30,	
	2025	2024	2025	2024	2025	2024	2025	2024
Employee Stock Awards - RSUs	134	129	\$ 84.46	\$ 150.60	142,855	82,795	\$ 84.83	\$ 9
Employee Stock Awards - PSAs	—	—	\$ —	\$ —	75,313	28,088	\$ 76.42	\$ 8
Cash-Settled RSUs	343	494	\$ 84.46	\$ 150.60	73,421	34,558	\$ 84.83	\$ 6
Non-Employee Director Stock Awards - RSUs	444	—	\$ 84.40	\$ —	444	—	\$ 84.40	\$ —
						145,44		
<b>Total</b>	<b>921</b>	<b>623</b>			<b>292,033</b>	<b>1</b>		

The total stock-based compensation expense was \$5.8 million and \$9.8 million for the three and six months ended June 30, 2025, respectively, and \$6.8 million and \$12.7 million for the three and six months ended June 30, 2024 respectively. The unrecognized compensation expense at June 30, 2025 was \$35.8 million, which is expected to vest over the next 1.9 years.

## NOTE 11 – ACQUISITIONS AND DIVESTITURES

### Acquisitions

#### *Applied Energy Group, Inc.*

On December 31, 2024, the Company completed the acquisition of AEG, an energy technology and advisory services company, for \$59.9 million in cash consideration. AEG provides a suite of integrated technology and advisory solutions to electric and gas utilities, state and local governments, and state energy offices nationwide which enhances the Company's service offering and client footprint.

As part of the allocation of the purchase consideration, the Company recorded the following:

Net working capital	\$	3,842
Property and equipment		55
Customer-related intangibles		20,000
Developed technology		5,000
Trade names and trademarks		350
Other, net		48
Goodwill		30,574
Purchase consideration	\$	59,869

Net working capital includes restricted cash of \$5.4 million, accounts receivable of \$4.4 million, contract assets of \$2.6 million, accrued expenses of \$6.6 million, accounts payable of \$1.3 million, and other assets and liabilities of \$0.7 million.

The allocation of the purchase consideration is pending the finalization of intangibles valuation, which is expected to be completed by the end of the third quarter of fiscal year 2025.

The estimated useful lives of acquired intangible assets are as follows:

Customer-related intangibles	6.0 years
Developed technology	4.0 years
Trade names and trademarks	3.5 months

The Company revised customer-related intangibles from an initial estimate of \$21.0 million to \$20.0 million and estimated useful life from 9.0 years to 6.0 years as a result of new information received during the quarter ended March 31, 2025. The Company also revised goodwill from an initial estimate of \$30.2 million to \$30.6 million, primarily as a result of the net working capital adjustments recorded during the quarter ended June 30, 2025.

The goodwill is attributable to the workforce of AEG and expected synergies with the Company. Goodwill has an indefinite life and is deductible for income tax purposes. The pro-forma impact of the acquisition is not material to the Company's results of operations.

## NOTE 12 – EARNINGS PER SHARE

Earnings per share (“EPS”), including the dilutive effect of stock awards for each period reported is summarized below:

<i>(in thousands, except per share data)</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2025	2024	2025	2024
Net Income	\$ 23,661	\$ 25,611	\$ 50,512	\$ 52,928
Weighted-average number of basic shares outstanding during the period	18,403	18,738	18,454	18,748
Dilutive effect of stock awards	56	123	92	164
Weighted-average number of diluted shares outstanding during the period	18,459	18,861	18,546	18,912
Basic EPS	\$ 1.29	\$ 1.37	\$ 2.74	\$ 2.82
Diluted EPS	\$ 1.28	\$ 1.36	\$ 2.72	\$ 2.80

There were 70,085 and 70,282 shares of restricted stock awards that were excluded from the calculation of EPS for the three and six months ended June 30, 2025, respectively, because they were anti-dilutive. There were 82,169 and 46,534 shares excluded for the three and six months ended June 30, 2024, respectively.

## NOTE 13 – FAIR VALUE

Financial instruments measured at fair value on a recurring basis and their location within the accompanying consolidated balance sheets are as follows:

<i>(in thousands)</i>	June 30, 2025				Location on Balance Sheet
	Level 1	Level 2	Level 3	Total	
<b>Assets:</b>					
Interest rate swaps - current portion	\$ —	\$ 202	\$ —	\$ 202	Prepaid expenses and other assets
Company-owned life insurance policies	—	24,610	—	24,610	Other assets
<b>Liabilities:</b>					
					Accrued expenses and other current liabilities
Interest rate swaps - current portion	\$ —	\$ 388	\$ —	\$ 388	
Interest rate swaps - long-term portion	—	2,598	—	2,598	Other long-term liabilities
<i>(in thousands)</i>	December 31, 2024				Location on Balance Sheet
	Level 1	Level 2	Level 3	Total	
<b>Assets:</b>					
Interest rate swaps - current portion	\$ —	\$ 825	\$ —	\$ 825	Prepaid expenses and other assets
Interest rate swaps - long-term portion	—	129	—	129	Other assets
Company-owned life insurance policies	—	23,174	—	23,174	Other assets
<b>Liabilities:</b>					
					Accrued expenses and other current liabilities
Interest rate swaps - current portion	\$ —	\$ 15	\$ —	\$ 15	
Interest rate swaps - long-term portion	—	153	—	153	Other long-term liabilities

## NOTE 14 – COMMITMENTS AND CONTINGENCIES

### Letters of Credit and Guarantees

The Company had open standby letters of credit totaling \$1.7 million and \$1.6 million at June 30, 2025 and December 31, 2024, respectively. Open standby letters of credit reduce the Company’s borrowing capacity under the Credit Facility.

At June 30, 2025 and December 31, 2024, the Company had \$8.1 million and \$8.2 million, respectively, of bank guarantees for facility leases and contract performance obligations.

### Litigation and Claims

The Company is involved in various legal matters and proceedings arising in the ordinary course of business. While these matters and proceedings cause it to incur costs, including, but not limited to, attorneys' fees, the Company currently believes that any ultimate liability arising out of these matters and proceedings will not have a material adverse effect on its financial position, results of operations, or cash flows.

### NOTE 15 – SEGMENT INFORMATION

The Company provides a broad array of professional services to its clients across several markets, primarily within the U.S. The Company operates as a single reportable and operating segment because the chief operating decision maker (the "CODM"), which is the Chief Executive Officer, manages the business activities on a consolidated basis. Although the Company disaggregates revenue by client market and client type, it does not manage its business or allocate resources based on client market or client type.

The CODM assesses segment performance based on consolidated net income as reported on the Company's consolidated statements of comprehensive income. The CODM uses consolidated net income to evaluate the Company's performance against budgets and decide whether to use the profits to invest in the business, pay down debt, repurchase stock, pay dividends, or fund acquisitions. Asset information provided to the CODM is not used for the purpose of making decisions and assessing performance of the Company.

The segment revenue, significant segment expenses, and segment profit are as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2025	2024	2025	2024
<b>Revenue</b>	\$ 476,155	\$ 512,029	\$ 963,773	\$ 1,006,465
<b>Significant segment expenses:</b>				
Direct labor and related fringe costs	186,140	196,521	378,070	386,544
Subcontractors and other direct costs	112,285	132,810	222,897	253,320
Indirect and selling expenses	123,017	127,091	254,908	256,185
Depreciation and amortization	5,475	4,909	10,793	10,483
Amortization of intangible assets acquired in business combinations	9,227	8,291	18,704	16,582
Interest expense	8,498	7,754	15,921	16,083
Provision for income taxes	6,289	9,129	9,439	16,148
<b>Other segment expense (income) <sup>(1)</sup></b>	1,563	(87)	2,529	(1,808)
<b>Net Income</b>	<u>\$ 23,661</u>	<u>\$ 25,611</u>	<u>\$ 50,512</u>	<u>\$ 52,928</u>

<sup>(1)</sup> Other segment expense (income) includes interest income, foreign currency expense, and gains/losses on disposition of assets.

## Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

### FORWARD-LOOKING STATEMENTS

Some of the statements in this Quarterly Report on Form 10-Q (this “Quarterly Report”) constitute forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995, as amended. These statements involve known and unknown risks, uncertainties, and other factors that may cause our actual results, levels of activity, performance, or achievements to be materially different from any future results, levels of activity, performance, or achievements expressed or implied by such forward-looking statements. In some cases, you can identify these statements by forward-looking words such as “anticipate,” “believe,” “could,” “estimate,” “expect,” “intend,” “may,” “plan,” “potential,” “should,” “will,” “would,” or similar words. You should read statements that contain these words carefully. The risk factors described in our filings with the Securities and Exchange Commission (the “SEC”), as well as any cautionary language in this Quarterly Report, provide examples of risks, uncertainties, and events that may cause actual results to differ materially from the expectations described in the forward-looking statements, including, but not limited to:

- Failure by Congress or other governmental bodies to approve budgets and debt ceiling increases in a timely fashion and related reductions in government spending;
- Uncertainties relating to the Trump Administration’s (the “Administration”) policy changes and failure of the Administration to spend Congressionally mandated appropriations;
- Failure of the Administration and Congress to agree on spending priorities, which may result in temporary shutdowns of non-essential federal functions, including our work to support such functions;
- Changes in federal government budgeting and spending priorities;
- Results of routine and non-routine government audits and investigations, including the unpredictability of the Administration’s executive orders and actions of the Department of Government Efficiency (“DOGE”);
- Risks resulting from expanding our service offerings and client base;
- Our dependence on contracts with United States (“U.S.”) federal, state and local, and international governments, agencies, and departments for the majority of our revenue;
- Risks inherent in being engaged in significant and complex disaster relief efforts and grant management programs involving multiple tiers of government in very stressful environments;
- Failure to realize the full amount of our backlog;
- Dependence of our commercial work on certain sectors of the global economy that are highly cyclical;
- Difficulties in identifying attractive acquisitions available at acceptable prices;
- Acquisitions we undertake presenting integration challenges, failing to perform as expected, increasing our liabilities, and/or reducing our earnings; and
- Additional risks as a result of having international operations, including foreign currency fluctuations.

Our forward-looking statements are based on the beliefs and assumptions of our management and the information available to our management at the time these disclosures were prepared. Although we believe the expectations reflected in these statements are reasonable, we cannot guarantee future results, levels of activity, performance, or achievements. You should not place undue reliance on these forward-looking statements, which apply only as of the date of this Quarterly Report. We undertake no obligation to update these forward-looking statements, even if our situation changes in the future.

The terms “we,” “our,” “us,” and “the Company,” as used throughout this Quarterly Report, refer to ICF International, Inc. and its subsidiaries, unless otherwise indicated. The terms “federal” or “federal government” refer to the U.S. federal government, and “state and local” or “state and local government” refer to U.S. state and local governments and the governments of U.S. territories. The following discussion and analysis is intended to help the reader understand our business, financial condition, results of operations, and liquidity and capital resources. You should read this discussion in conjunction with our consolidated financial statements and the related notes contained elsewhere in this Quarterly Report and our Annual Report on Form 10-K for the fiscal year ended December 31, 2024, filed with the SEC on February 28, 2025 (our “Annual Report”).

## OVERVIEW AND OUTLOOK

We provide professional services and technology-based solutions, including management, technology, and policy consulting and implementation services. We help our clients conceive, develop, implement, and improve solutions that address complex business, natural resource, social, technological, and public safety issues. Our services primarily support clients that operate in three key markets:

- Energy, Environment, Infrastructure, and Disaster Recovery;
- Health and Social Programs; and
- Security and Other Civilian & Commercial.

We provide services to our diverse client base that deliver value throughout the entire life cycle of a policy, program, project, or initiative. Our primary services include:

- Advisory Services;
- Program Implementation Services;
- Analytics Services;
- Digital Services; and
- Engagement Services.

We believe that, in the long-term, demand for our services will continue to grow as government, industry, and other stakeholders seek to address critical long-term societal and natural resource issues due to heightened concerns about the environment and use of clean energy and energy efficiency; health promotion, treatment, and cost control; the means by which healthcare can be delivered effectively on a cross-jurisdiction basis; natural disaster relief and rebuild efforts; and ongoing homeland security threats. In the wake of the major hurricanes that devastated communities in Texas, Florida, North Carolina, Louisiana, the U.S. Virgin Islands, and Puerto Rico, and the impact of wildfires in Hawaii, Oregon, and southern California, the affected areas remain in various stages of evacuation, relief, and recovery efforts. We believe our prior and current experience with disaster relief and rebuild efforts, including after hurricanes Katrina and Rita and Superstorm Sandy, and the wildfires in Oregon, put us in a favorable position to continue to provide recovery and housing assistance, and environmental and infrastructure solutions, including disaster mitigation, on behalf of federal departments and agencies, state, territorial, and local jurisdictions, and regional agencies.

As the federal government sharpens its focus on efficiency, transparency, consolidation, and accountability, we see growth opportunities for ICF's fit-for-purpose technology solutions. Our offerings are innovative, agile, scalable, and aligned with commercial best practices, delivering clear and measurable outcomes. By combining deep institutional knowledge of our clients' markets and data with our proven expertise in AI, open source, cloud-native, and commercially off the shelf low-code and no-code platforms, we are able to deliver highly functional, cost-effective solutions that meet the evolving demands of our customers while driving greater value and impact for taxpayers.

Our future results will depend on the success of our strategy to enhance our client relationships and seek larger engagements that span the entire program life cycle, and to complete and successfully integrate additional strategic acquisitions. We will continue to focus on building scale in our vertical and horizontal domain expertise, developing business with our existing clients as well as new customers, and replicating our business model in selective geographies. In doing so, we will continue to evaluate strategic acquisition opportunities that enhance our subject matter knowledge, broaden our service offerings, gain access to or expand customer relationships, and/or provide scale in specific geographies.

Although we continue to see favorable long-term market opportunities, there are certain business challenges facing all government service providers. The very nature of opportunities arising out of disaster recovery means they can involve unusual challenges. Factors such as the overall stress on communities and people affected by disaster recovery situations, political complexities, challenges among involved government agencies, and a higher-than-normal risk of audits and investigations may result in a reduction to our revenue and profit and adversely affect cash flow; however, we believe we are well positioned to provide a broad range of services in support of initiatives that will continue to be priorities to the federal government, as well as to state and local and international governments and commercial clients.

As discussed in Part II, Item 7 of our Annual Report, during the six months ended June 30, 2025, we received notices for termination-for-convenience pursuant to the recent executive orders issued by the Administration or actions by DOGE which resulted in a reduction of \$418.2 million of our backlog. The revenue recognized in fiscal year 2024 from the contracts subject to these terminations represented approximately 6.4% of the total 2024 fiscal year revenue.

## RESULTS OF OPERATIONS

### Three Months Ended June 30, 2025 Compared to Three Months Ended June 30, 2024

The table below sets forth select line items of our unaudited consolidated statements of comprehensive income, the percentage of revenue for these select items, and the period-over-period rate of change and percentage of revenue for the periods indicated.

(dollars in thousands)	Three Months Ended June 30,				Year-to-Year Change	
	Dollars		Percentages of Revenue		Dollars	Percent
	2025	2024	2025	2024		
<b>Revenue</b>	\$ 476,155	\$ 512,029	100.0%	100.0%	\$ (35,874)	(7.0%)
<b>Direct Costs:</b>						
Direct labor and related fringe benefit costs	186,140	196,521	39.1%	38.4%	(10,381)	(5.3%)
Subcontractor and other direct costs	112,285	132,810	23.6%	25.9%	(20,525)	(15.5%)
<b>Total Direct Costs</b>	<b>298,425</b>	<b>329,331</b>	<b>62.7%</b>	<b>64.3%</b>	<b>(30,906)</b>	<b>(9.4%)</b>
<b>Operating Costs and Expenses:</b>						
Indirect and selling expenses	123,017	127,091	25.8%	24.8%	(4,074)	(3.2%)
Depreciation and Amortization:						
Depreciation and amortization	5,475	4,909	1.1%	1.0%	566	11.5%
Amortization of intangible assets acquired in business combinations	9,227	8,291	1.9%	1.6%	936	11.3%
<b>Total Depreciation and Amortization</b>	<b>14,702</b>	<b>13,200</b>	<b>3.0%</b>	<b>2.6%</b>	<b>1,502</b>	<b>11.4%</b>
<b>Total Operating Costs and Expenses</b>	<b>137,719</b>	<b>140,291</b>	<b>28.8%</b>	<b>27.4%</b>	<b>(2,572)</b>	<b>(1.8%)</b>
<b>Operating Income</b>	<b>40,011</b>	<b>42,407</b>	<b>8.5%</b>	<b>8.3%</b>	<b>(2,396)</b>	<b>(5.7%)</b>
Interest, net	(8,422)	(7,703)	(1.8%)	(1.5%)	(719)	9.3%
Other (expense) income	(1,639)	36	(0.3%)	—	(1,675)	nm
<b>Income before Income Taxes</b>	<b>29,950</b>	<b>34,740</b>	<b>6.4%</b>	<b>6.8%</b>	<b>(4,790)</b>	<b>(13.8%)</b>
<b>Provision for Income Taxes</b>	<b>6,289</b>	<b>9,129</b>	<b>1.3%</b>	<b>1.8%</b>	<b>(2,840)</b>	<b>(31.1%)</b>
<b>Net Income</b>	<b>\$ 23,661</b>	<b>\$ 25,611</b>	<b>5.1%</b>	<b>5.0%</b>	<b>\$ (1,950)</b>	<b>(7.6%)</b>

nm - not meaningful

**Revenue.** The decrease in revenue was driven by a reduction of \$68.8 million from our U.S. federal government clients primarily as a result of terminated contracts during 2025 due to the Administration's changing priorities and the actions recommended by DOGE, as well as the disruption of the typical U.S. federal government procurement cycle. This decline was offset by increases of \$31.5 million, \$0.9 million, and \$0.6 million from our commercial, U.S. state and local government, and international government clients, respectively. The following were changes in revenue from our various client markets:

- Energy, Environment, Infrastructure, and Disaster Recovery client market revenues increased \$15.2 million, or 6.5%, driven by increases of \$29.6 million, \$1.1 million, and \$0.4 million from our commercial, U.S. state and local government, and international government clients, respectively, offset by a decrease of \$15.8 million from our U.S. federal government clients.
- Health and Social Programs client market revenues decreased \$37.1 million, or 18.9%, driven by decreases of \$36.9 million, \$0.7 million, and \$0.1 million from our U.S. federal government, U.S. state and local government, and international government clients, respectively, offset by an increase of \$0.7 million from our commercial clients.
- Security and Other Civilian & Commercial client market revenues decreased by \$14.0 million, or 16.9%, driven by a decrease of \$16.1 million from our U.S. federal government clients, offset by increases of \$1.2 million, \$0.5 million, and \$0.3 million from our commercial, U.S. state and local government, and international government clients, respectively.

Revenue for the three months ended June 30, 2025 includes subcontractor and other direct costs, which decreased \$20.5 million, or 15.5%, from the second quarter of 2024 and totaled \$112.3 million and \$132.8 million for the three months ended June 30, 2025 and 2024, respectively, and the margin on such costs.

**Direct Costs.** The decrease of \$30.9 million in direct costs was primarily a result of terminated U.S. federal government contracts during 2025. For the three months ended June 30, 2025 and 2024, direct labor and related fringe benefit costs as a percentage of direct costs were 62.4% and 59.7%, respectively, and subcontractor and other direct costs as a percentage of direct costs were 37.6% and 40.3%, respectively. As a percentage of revenue, direct labor and related fringe benefit costs were 39.1% and 38.4%, respectively, and subcontractor and other direct costs were 23.6% and 25.9%, respectively, for the three months ended June 30, 2025 and 2024. Total direct costs as a percentage of revenue were 62.7% for the three months ended June 30, 2025, compared to 64.3% for the three months ended June 30, 2024.

**Indirect and selling expenses.** For the three months ended June 30, 2025, our indirect and selling expenses decreased by \$4.1 million, or 3.2%, compared to the prior year, primarily as a result of a decrease of \$4.6 million in general and administrative costs. The decrease in general and administrative costs was due, in part, to lower facilities expense as a result of facility consolidations in the fourth quarter of 2024. Our indirect and selling expenses as a percentage of revenue were 25.8% for the three months ended June 30, 2025, compared to 24.8% for the three months ended June 30, 2024.

**Depreciation and amortization.** Our depreciation and amortization for the three months ended June 30, 2025 was \$5.5 million compared to \$4.9 million for the three months ended June 30, 2024.

The increase in amortization of intangible assets acquired in business combinations was primarily due to the amortization of intangible assets acquired in our acquisition of Applied Energy Group (“AEG”) in the fourth quarter of 2024.

**Interest, net.** The increase of \$0.7 million in interest, net, was primarily due to higher average debt balance of \$542.2 million for the three months ended June 30, 2025 compared to \$493.8 million for the same period in 2024. Use of floating-to-fixed interest rate swap agreements to hedge the variable interest portion of our debt reduced our interest expense by \$0.2 million for the three months ended June 30, 2025 compared to a reduction of \$1.7 million for the same period in 2024. Inclusive of the impact of the swap agreements, our interest rate was 5.6% for the three months ended June 30, 2025 compared to 5.3% for 2024.

**Other (expense) income.** Other (expense) income increased \$1.7 million primarily due to an increase in unrealized foreign currency loss, resulting from depreciation of the U.S. dollar against the Euro and British pound, the principal currencies in which we transact. If the U.S. dollar experiences additional depreciation in 2025, we may incur additional foreign currency losses.

**Provision for Income Taxes.** Our effective income tax rate for the three months ended June 30, 2025 and 2024 was 21.0% and 26.3%, respectively. The difference was primarily due to the increased research and experimentation tax credit in the second quarter of 2025 and the impact of foreign withholding taxes imposed upon a dividend distribution from our Canadian subsidiaries made during the second quarter of 2024.

## Six Months Ended June 30, 2025 Compared to Six Months Ended June 30, 2024

The table below sets forth select line items of our unaudited consolidated statements of comprehensive income, the percentage of revenue for these select items, and the period-over-period rate of change and percentage of revenue for the periods indicated.

(dollars in thousands)	Six Months Ended June 30,					
	Dollars		Percentages of Revenue		Year-to-Year Change	
	2025	2024	2025	2024	Dollars	Percent
<b>Revenue</b>	\$ 963,773	\$ 1,006,465	100.0%	100.0%	\$ (42,692)	(4.2%)
<b>Direct Costs:</b>						
Direct labor and related fringe benefit costs	378,070	386,544	39.2%	38.4%	(8,474)	(2.2%)
Subcontractor and other direct costs	222,897	253,320	23.1%	25.2%	(30,423)	(12.0%)
<b>Total Direct Costs</b>	<b>600,967</b>	<b>639,864</b>	<b>62.4%</b>	<b>63.6%</b>	<b>(38,897)</b>	<b>(6.1%)</b>
<b>Operating Costs and Expenses:</b>						
Indirect and selling expenses	254,908	256,185	26.4%	25.5%	(1,277)	(0.5%)
Depreciation and Amortization:						
Depreciation and amortization	10,793	10,483	1.1%	1.0%	310	3.0%
Amortization of intangible assets acquired in business combinations	18,704	16,582	1.9%	1.6%	2,122	12.8%
Total Depreciation and Amortization	29,497	27,065	3.0%	2.6%	2,432	9.0%
<b>Total Operating Costs and Expenses</b>	<b>284,405</b>	<b>283,250</b>	<b>29.4%</b>	<b>28.1%</b>	<b>1,155</b>	<b>0.4%</b>
<b>Operating Income</b>	<b>78,401</b>	<b>83,351</b>	<b>8.2%</b>	<b>8.3%</b>	<b>(4,950)</b>	<b>(5.9%)</b>
Interest, net	(15,759)	(15,941)	(1.6%)	(1.5%)	182	(1.1%)
Other (expense) income	(2,691)	1,666	(0.3%)	0.2%	(4,357)	(261.5%)
<b>Income before Income Taxes</b>	<b>59,951</b>	<b>69,076</b>	<b>6.3%</b>	<b>7.0%</b>	<b>(9,125)</b>	<b>(13.2%)</b>
<b>Provision for Income Taxes</b>	<b>9,439</b>	<b>16,148</b>	<b>1.0%</b>	<b>1.6%</b>	<b>(6,709)</b>	<b>(41.5%)</b>
<b>Net Income</b>	<b>\$ 50,512</b>	<b>\$ 52,928</b>	<b>5.3%</b>	<b>5.4%</b>	<b>\$ (2,416)</b>	<b>(4.6%)</b>

**Revenue.** The decrease in revenue of \$42.7 million was driven by a reduction of \$103.4 million from our U.S. federal government clients primarily as a result of terminated contracts in the first six months of 2025 due to the Administration's changing priorities and the actions recommended by DOGE, as well as the disruption of the typical U.S. federal government procurement cycle. This decline was offset by increases of \$57.5 million, \$2.4 million, and \$0.8 million from our commercial, international government, and U.S. state and local government clients, respectively. The following were changes in revenue from our various client markets:

- Energy, Environment, Infrastructure, and Disaster Recovery client market revenues increased \$29.1 million, or 6.4%, driven by increases of \$51.5 million and \$1.3 million from our commercial and international government clients, respectively, offset by decreases of \$22.6 million and \$1.0 million from our U.S. federal government and U.S. state and local government clients, respectively.
- Health and Social Programs client market revenues decreased \$59.0 million, or 15.2%, driven by a decrease of \$61.5 million from our U.S. federal government clients, offset by increases of \$1.5 million and \$1.0 million from our commercial and U.S. state and local government clients, respectively.
- Security and Other Civilian & Commercial client market revenues decreased by \$12.8 million, or 7.9%, driven by a decrease of \$19.3 million from our U.S. federal government clients, offset by increases of \$4.5 million, \$1.1 million, and \$0.8 million from our commercial, international government, and U.S. state and local government clients, respectively.

Revenue for the six months ended June 30, 2025 includes subcontractor and other direct costs, which decreased \$30.4 million, or 12.0%, and totaled \$222.9 million and \$253.3 million for the six months ended June 30, 2025 and 2024, respectively, and the margin on such costs.

**Direct Costs.** The decrease of \$38.9 million in direct costs was primarily a result of terminated U.S. federal government contracts during the first six months of 2025. For the six months ended June 30, 2025 and 2024, direct labor and related fringe benefit costs as a percentage of direct costs were 62.9% and 60.4%, respectively, and subcontractor and other direct costs as a percentage of direct costs were 37.1% and 39.6%, respectively. As a percentage of revenue, direct labor and related fringe benefit costs were 39.2% and 38.4%, respectively, and subcontractor and other direct costs were 23.1% and 25.2%, respectively, for the six months ended June 30, 2025 and 2024. Total direct costs as a percentage of revenue were 62.4% for the six months ended June 30, 2025, compared to 63.6% for the six months ended June 30, 2024.

**Indirect and selling expenses.** For the six months ended June 30, 2025, our indirect and selling expenses decreased by \$1.3 million, or 0.5%, compared to the prior year, as a result of a decrease of \$4.5 million in general and administrative costs, offset by an increase of \$3.2 million in indirect labor and related fringe benefit costs. The decrease in general and administrative costs was due, in part, to lower facilities expense as a result of facility consolidations in the fourth quarter of 2024. The increase in indirect labor and related fringe benefit costs was due in part to the impact of severance in the current period. Our indirect and selling expenses as a percentage of revenue were 26.4% for the six months ended June 30, 2025, compared to 25.5% for the six months ended June 30, 2024.

**Depreciation and amortization.** Our depreciation and amortization for the six months ended June 30, 2025 was \$10.8 million which is comparable to depreciation and amortization of \$10.5 million for the six months ended June 30, 2024.

The increase in amortization of intangible assets acquired in business combinations was primarily due to the amortization of intangible assets acquired in our acquisition of AEG in the fourth quarter of 2024.

**Interest, net.** Our interest, net, for the six months ended June 30, 2025 was \$15.8 million which is comparable to interest, net, of \$15.9 million for the six months ended June 30, 2024. Use of floating-to-fixed interest rate swap agreements to hedge the variable interest portion of our debt decreased our interest expense by \$0.9 million for the six months ended June 30, 2025 compared to a reduction of \$3.3 million for the same period in 2024. Inclusive of the impact of the swap agreements, our interest rate was 5.4% for the six months ended June 30, 2025 compared to 5.5% for 2024.

**Other (expense) income.** Other (expense) income increased \$4.4 million year-over-year primarily due to \$2.8 million in unrealized foreign currency loss, resulting from depreciation of the U.S. dollar against the Euro and British pound, the principal currencies in which we transact, and \$1.7 million gain from divestiture of our commercial marketing business during 2024. If the U.S. dollar experiences additional depreciation in 2025, we may incur additional foreign currency losses.

**Provision for Income Taxes.** Our effective income tax rate for the six months ended June 30, 2025 and 2024 was 15.7% and 23.4%, respectively. The difference was primarily due to an income tax benefit of \$4.5 million recognized in the first quarter of 2025 from tax planning implemented in connection with the “transitional rules” governing unrealized foreign exchange gains and losses derived from translation of operations, assets, and liabilities of non-U.S. qualified subsidiaries provided by recently finalized U.S. federal tax regulations under IRC 987.

## NON-GAAP MEASURES

The following tables provide reconciliations of financial measures that are not calculated in accordance with generally accepted accounting principles in the U.S. (“non-GAAP”) to their most comparable U.S. GAAP measures. While we believe that these non-GAAP financial measures provide additional information to investors and may be useful in evaluating our financial information and assessing ongoing trends to better understand our operations, they should be considered supplemental in nature and not as a substitute for financial information prepared in accordance with U.S. GAAP. Other companies may define similarly titled non-GAAP measures differently, thus limiting their use for comparability.

### EBITDA and Adjusted EBITDA

Earnings before interest, tax, and depreciation and amortization (“EBITDA”) is a measure we use to evaluate operating performance. Adjusted EBITDA is EBITDA further adjusted to eliminate the impact of certain items that we do not consider to be indicative of the performance of our ongoing operations (“Adjusted EBITDA”). We evaluate these adjustments on an individual basis based on both the quantitative and qualitative aspects of the item, including their size and nature, as well as whether we expect them to recur as part of our normal business on a regular basis.

EBITDA and Adjusted EBITDA are not intended to be measures of free cash flow as these measures do not include certain cash requirements such as interest payments, tax payments, capital expenditures, and debt service.

The following table presents a reconciliation of net income to EBITDA and Adjusted EBITDA for the periods indicated.

(in thousands)	Three Months Ended June 30,		Six Months Ended June 30,	
	2025	2024	2025	2024
Net income	\$ 23,661	\$ 25,611	\$ 50,512	\$ 52,928
Interest, net	8,422	7,703	15,759	15,941
Provision for income taxes	6,289	9,129	9,439	16,148
Depreciation and amortization	14,702	13,200	29,497	27,065
EBITDA	53,074	55,643	105,207	112,082
Acquisition and divestiture-related expenses <sup>(1)</sup>	195	—	454	66
Severance and other costs related to staff realignment <sup>(2)</sup>	—	370	2,550	735
Charges and adjustments related to facility consolidations and office closures <sup>(3)</sup>	(394)	—	(138)	—
Pre-tax gain from divestiture of a business <sup>(4)</sup>	—	—	—	(1,715)
Total Adjustments	(199)	370	2,866	(914)
Adjusted EBITDA	\$ 52,875	\$ 56,013	\$ 108,073	\$ 111,168

(1) These are primarily third-party costs related to acquisitions and integration of acquisitions.

(2) These costs are due to involuntary employee termination benefits for (i) our officers and (ii) group of employees who have been notified that they will be terminated as part of a business reorganization or exit.

(3) These charges and adjustments are related to a previously exited leased facility which we will continue to pay until the contractual obligations are satisfied but with no economic benefit to us, and the closure of certain international offices.

(4) Pre-tax gain related to the 2023 divestiture of our U.S. commercial marketing business which includes contingent gains realized in the first quarter of 2024.

### Non-GAAP Diluted Earnings per Share

Non-GAAP diluted earnings per share (“Non-GAAP Diluted EPS”) represents diluted U.S. GAAP earnings per share (“U.S. GAAP Diluted EPS”) excluding the impact of certain items noted above, amortization of acquired intangible assets, and the related income tax effects. While these adjustments may be recurring and not infrequent or unusual, we do not consider these adjustments to be indicative of the performance of our ongoing operations. We believe that the supplemental adjustments provide additional useful information to investors.

The following table presents a reconciliation of U.S. GAAP Diluted EPS to Non-GAAP Diluted EPS for the periods indicated.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2025	2024	2025	2024
U.S. GAAP Diluted EPS	\$ 1.28	\$ 1.36	\$ 2.72	\$ 2.80
Acquisition and divestiture-related expenses	—	—	0.01	—
Severance and other costs related to staff realignment	—	0.02	0.14	0.04
Charges and adjustments related to facility consolidations and office closures <sup>(1)</sup>	(0.02)	—	(0.01)	0.04
Pre-tax gain from divestiture of a business	—	—	—	(0.09)
Amortization of intangible assets acquired in business combinations <sup>(2)</sup>	0.50	0.44	1.01	0.88
Income tax effects of the adjustments <sup>(3)</sup>	(0.10)	(0.13)	(0.26)	(0.21)
Non-GAAP Diluted EPS	\$ 1.66	\$ 1.69	\$ 3.61	\$ 3.46

(1) These are office closure charges and adjustments previously included in Adjusted EBITDA and accelerated depreciation related to fixed assets for planned office closures.

(2) The amortization of intangible assets acquired from business combinations totaled \$9.2 million and \$8.3 million for the three months ended June 30, 2025 and 2024, respectively, and \$18.7 million and \$16.6 million for the six months ended June 30, 2025 and 2024, respectively.

(3) Income tax effects were calculated using the effective tax rate, adjusted for certain discrete items, if any, of 21.0% and 26.3% for the three months ended June 30, 2025 and 2024, respectively, and 23.1% and 23.4% for the six months ended June 30, 2025 and 2024, respectively.

## LIQUIDITY AND CAPITAL RESOURCES

**Liquidity and Borrowing Capacity.** In addition to cash and cash equivalents on hand and cash generated from operations, our primary source of liquidity is from our Credit Facility with a syndicate of multiple commercial banks, as described in “Note 5 – Debt” in the “Notes to Consolidated Financial Statements” in this Quarterly Report. The Credit Facility requires that we remain in compliance with certain financial and non-financial covenants (as defined by the Credit Agreement, see “Note 10 – Long-Term Debt” in the “Notes to Consolidated Financial Statements” in our Annual Report for additional details). As of June 30, 2025, we were in compliance with these covenants, and we had \$488.3 million available under the Credit Facility to fund our ongoing operations, future acquisitions, dividend payments, and share repurchase program.

We have entered into floating-to-fixed interest rate swap agreements for a total notional value of \$175.0 million to hedge a portion of our floating-rate Credit Facility, of which \$150.0 million in swaps will expire in 2028 and the remaining \$25.0 million will expire in 2030. We may consider entering into additional swap agreements before these existing hedges expire. As of June 30, 2025, the percentage of our fixed-rate debt to floating-rate debt was 38%.

There are other conditions, such as the ongoing wars in Ukraine and the Middle East and volatility in global trade (including the imposition of tariffs), that create uncertainty in the global economy, which in turn may impact, among other things, our ability to generate positive cash flows from operations and our ability to successfully execute and fund key initiatives. However, our current belief is that the combination of internally generated funds, available bank borrowing capacity, and cash and cash equivalents on hand will provide the required liquidity and capital resources necessary to fund ongoing operations, customary capital expenditures, quarterly cash dividends, share repurchases, and organic growth. Additionally, we continuously analyze our capital structure to ensure we have capital to fund future strategic acquisitions.

We continuously monitor the state of the financial markets to assess the availability of borrowing capacity under the Credit Facility and the cost of additional capital from both debt and equity markets. At present, we believe we will be able to continue to access these markets on commercially reasonable terms and conditions if we need additional capital in the near term.

**Dividends.** We have historically paid quarterly cash dividends to our stockholders of record at \$0.14 per share. Total dividend payments during the six months ended June 30, 2025 were \$5.2 million.

Cash dividends declared thus far in 2025 are as follows:

Dividend Declaration Date	Dividend Per Share	Record Date	Payment Date
February 27, 2025	\$ 0.14	March 28, 2025	April 14, 2025
May 1, 2025	\$ 0.14	June 6, 2025	July 11, 2025
July 31, 2025	\$ 0.14	September 5, 2025	October 10, 2025

**Cash Flow.** The following table sets forth our sources and uses of cash for the six months ended June 30, 2025 and 2024:

(in thousands)	Six Months Ended June 30,	
	2025	2024
Net Cash Provided by Operating Activities	\$ 18,923	\$ 50,635
Net Cash Used in Investing Activities	(8,799)	(8,677)
Net Cash Used in Financing Activities	(3,544)	(46,508)
Effect of Exchange Rate Changes on Cash, Cash Equivalents, and Restricted Cash	1,491	(131)
Net Change in Cash, Cash Equivalents, and Restricted Cash	\$ 8,071	\$ (4,681)

Cash provided by operating activities was impacted by the timing of invoicing our customers, subsequent collection of cash, paying our vendors, and by the profitability of our contracts.

The change in cash used in financing activities of \$43.0 million was primarily due to increased net borrowings from our Credit Facility and short-term financing, partially offset by an increase in share repurchases during the six months ended June 30, 2025.

***Item 3. Quantitative and Qualitative Disclosures About Market Risk***

There have been no material changes in the disclosures discussed in the section entitled “Quantitative and Qualitative Disclosures About Market Risk” in Part II, Item 7A of our Annual Report.

***Item 4. Controls and Procedures***

***Disclosure Controls and Procedures and Internal Controls Over Financial Reporting.*** Our management, with the participation of our Chief Executive Officer and our Chief Financial Officer, have evaluated the effectiveness of the Company’s disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act of 1934, as amended) and have concluded that as of June 30, 2025, our disclosure controls and procedures were effective. There have been no significant changes in our internal controls over financial reporting during the quarterly period covered by this report that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

We are involved in various legal matters and proceedings arising in the ordinary course of business. While these matters and proceedings cause us to incur costs, including, but not limited to, attorneys' fees, we currently believe that any ultimate liability arising out of these matters and proceedings will not have a material adverse effect on our financial position, results of operations, or cash flows.

### Item 1A. Risk Factors

There have been no material changes in the risk factors discussed in the section entitled "Risk Factors" disclosed in Part I, Item 1A of our Annual Report.

### Item 2. Unregistered Sales of Equity Securities, Use of Proceeds, and Issuer Purchases of Equity Securities

**Share Repurchase Program.** One of the objectives of our share repurchase program has been to offset dilution resulting from our employee incentive plan. The timing and extent to which we repurchase our shares will depend upon the approval by our board of directors, market conditions, and other corporate considerations, as may be considered in our sole discretion. Repurchases are funded from our existing cash balances and/or borrowings, and repurchased shares are held as treasury stock.

During the three months ended June 30, 2025, we repurchased 31,339 shares under our share repurchase program at an aggregate purchase price of \$2.5 million. As of June 30, 2025, \$111.7 million of repurchase authority remained available for share repurchases.

**Repurchases of Equity Securities.** The following table summarizes the share repurchase activity for the three months ended June 30, 2025 for our share repurchase program and shares purchased in satisfaction of employee tax withholding obligations related to the settlement of restricted stock units.

Period	Total Number of Shares Purchased <sup>(1)</sup>	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs <sup>(2)</sup>
April 1 - April 30	15,180	\$ 79.28	15,180	\$ 113,030,862
May 1 - May 31	16,193	\$ 79.69	16,159	\$ 111,742,998
June 1 - June 30	—	\$ —	—	\$ 111,742,998
Total	31,373	\$ 79.49	31,339	

- (1) The total number of shares purchased includes shares purchased from employees to pay required withholding taxes related to the settlement of restricted stock units in accordance with our applicable long-term incentive plan. During the three months ended June 30, 2025, we repurchased 34 shares of common stock from employees in satisfaction of tax withholding obligations at an average price of \$86.08 per share.
- (2) The current share repurchase program authorizes share repurchases in the aggregate up to \$300.0 million. Our Credit Facility permits annual share repurchases of at least \$25.0 million; provided, that the Company is not in default of its covenants, and higher amounts provided that our Consolidated Leverage Ratio prior to and after giving effect to such repurchases is 0.50 to 1.00 less than the then-applicable maximum Consolidated Leverage Ratio and subject to a net liquidity of \$100.00 million.

### Item 3. Defaults Upon Senior Securities

None.

### Item 4. Mine Safety Disclosures

Not applicable.

### Item 5. Other Information

On May 27, 2025, James Morgan, our Chief Operating Officer, modified a Rule 10b5-1(c) trading plan, which was previously adopted on December 7, 2024. The modified plan is intended to satisfy the affirmative defense conditions under Rule 10b5-1(c) of the Exchange Act and provides for the sale of up to 10,000 shares of the Company's common stock. Trading under the modified plan may not commence until September 24, 2025, at the earliest, and the plan will terminate on the earlier of the date all shares covered by the plan have been sold and April 1, 2026.

**Item 6. Exhibits**

<b>Exhibit Number</b>	<b>Exhibit</b>
31.1	<a href="#"><u>Certificate of the Principal Executive Officer Pursuant to Exchange Act Rule 13a-14(a) and 15d-14(a).</u></a> *
31.2	<a href="#"><u>Certificate of the Principal Financial Officer Pursuant to Exchange Act Rule 13a-14(a) and 15d-14(a).</u></a> *
32.1	<a href="#"><u>Certification of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u></a> *
32.2	<a href="#"><u>Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u></a> *
101	The following materials from the ICF International, Inc. Quarterly Report on Form 10-Q for the quarter ended June 30, 2025 formatted in Inline eXtensible Business Reporting Language (iXBRL): (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Comprehensive Income, (iii) Consolidated Statements of Cash Flows and (iv) Notes to Consolidated Financial Statements.*
104	Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101).

\* Submitted electronically herewith.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ICF INTERNATIONAL, INC.

August 1, 2025

By: /s/ John Wasson  
John Wasson  
President and Chief Executive Officer  
(Principal Executive Officer)

August 1, 2025

By: /s/ Barry Broadus  
Barry Broadus  
Executive Vice President & Chief Financial Officer  
(Principal Financial Officer)

**Certification of the Principal Executive Officer  
Pursuant to Rule 13a-14(a) and 15d-14(a)**

I, John Wasson, President and Chief Executive Officer of the registrant, certify that:

1. I have reviewed this quarterly report on Form 10-Q of ICF International, Inc. (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or person performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

August 1, 2025

/s/ John Wasson

John Wasson

President and Chief Executive Officer  
(Principal Executive Officer)

**Certification of the Principal Financial Officer  
Pursuant to Rule 13a-14(a) and 15d-14(a)**

I, Barry Broadus, Executive Vice President and Chief Financial Officer of the registrant, certify that:

1. I have reviewed this quarterly report on Form 10-Q of ICF International, Inc. (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or person performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

August 1, 2025

/s/ Barry Broadus

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Barry Broadus  
Executive Vice President & Chief Financial Officer  
(Principal Financial Officer)

**Certification of Principal Executive Officer  
Pursuant to  
Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. 1350)**

In connection with the Quarterly Report on Form 10-Q for the quarter ended June 30, 2025 (the "Report") of ICF International, Inc. (the "Registrant"), as filed with the Securities and Exchange Commission on the date hereof, I, John Wasson, President and Chief Executive Officer of the Registrant, hereby certify that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

August 1, 2025

/s/ John Wasson

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John Wasson

President and Chief Executive Officer  
(Principal Executive Officer)

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**Certification of Principal Financial Officer  
Pursuant to  
Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. 1350)**

In connection with the Quarterly Report on Form 10-Q for the quarter ended June 30, 2025 (the "Report") of ICF International, Inc. (the "Registrant"), as filed with the Securities and Exchange Commission on the date hereof, I, Barry Broadus, Executive Vice President and Chief Financial Officer of the Registrant, hereby certify that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

August 1, 2025

/s/ Barry Broadus

Barry Broadus

Executive Vice President & Chief Financial Officer  
(Principal Financial Officer)

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